

# 2020 CORPORATE SUPPORT OPPORTUNITIES

# **Scoliosis Research Society**

Dedicated to the optimal care of patients with spinal deformity

www.srs.org

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Support opportunities listed herein are not intended to be inclusive of all projects and initiatives that will be directed by SRS. SRS leadership and staff would be happy to discuss with you additional partnership prospects.

Please contact: Tressa Goulding, CAE Scoliosis Research Society Corporate Relations Committee Staff Liaison 555 E. Wells Street, Suite 1100 Milwaukee, WI 53202 Phone: 414-289-9107 Email: tgoulding@srs.org



Scoliosis Research Society Mission Statement The purpose of the Scoliosis Research Society is to foster the optimal care of all patients with spinal deformities.

#### ACCME

The Scoliosis Research Society recognizes that commercial support is an important element of educational meetings and adheres strictly to all ACCME directives and guidelines that govern commercial support of continuing education.

#### AdvaMed

The Scoliosis Research Society adheres to the Advanced Medical Technology Association (AdvaMed) Code of Ethics on Interactions with Health Care Professionals. Support opportunities offered herein follow the revised code adopted in July 2009, which clarify and distinguish between appropriate and inappropriate activity between health care professionals and representatives of medical device companies.

### **Invitation to Support**

#### Dear SRS Corporate Supporters,

We are pleased to offer the following 2020 Corporate Support Program.

The Scoliosis Research Society (SRS) has had another year of strong performance supporting our primary goals of research, education and outreach. We now have over 1350 members representing 64 different countries, we held seven Worldwide Courses in Europe, Asia and South America and we committed \$263,000 for research grants for 2019. Importantly, the depth and breadth of our corporate support has grown, facilitating our ability to effectively carry out our worthwhile mission. These vital SRS activities, among others, would have not been attainable without your continuous support. We recognize and appreciate our strong relationships with companies that share our commitment to spinal deformity care. SRS is proud to acknowledge our Corporate Supporters as critical contributors to the success and progress of the Society, as we pursue our mission "to foster the optimal care of patients with spinal deformity." We know that you share in our mission and hold a stake in our success.

#### International Meeting on Advanced Spine Techniques (IMAST) and SRS Annual Meeting

The meetings, both IMAST now in April (\*\*NEW DATES) and the Annual Meeting in September, continue to be the cornerstone of this Society. In 2019 we were astounded by another year of outstanding attendance at the Annual Meeting in Montréal, Canada with over 1500 delegates. The 26<sup>th</sup> IMAST in Amsterdam, continued to offer "must-see" education sessions. Once again, the HOW sessions at IMAST were generally very well attended. SRS is continuing efforts to revitalize and re-energize IMAST with new sessions and program changes at the 27<sup>th</sup> IMAST in Athens for our first ever IMAST in April in 2020. The 55<sup>th</sup> Annual Meeting will take place in Phoenix, USA and we are excited to continue the recent addition to our support opportunities, industry workshops during the Annual Meeting.

#### Worldwide Courses (Traditional, Current Concepts, and Spine Deformity Solutions)

SRS offers a variety of Worldwide Courses, which continue to thrive and be a significant part of our global expansion. In 2019 we conducted three traditional Worldwide Courses, two Current Concepts in Spine Deformity courses, and two Spine Deformity Solutions: A Hands-On Course.

Our Hands-On Courses continue to be an attendee favorite with both 2019 courses being sold out and having extensive waiting lists. Delegates from multiple countries in the course region come to learn from a talented group of well-respected faculty members in an intimate setting. Each lab station had only three delegates per station making for an interactive learning experience that can be hard to find with other courses. In 2020 SRS will return to Nijmegen, the Netherlands and expand our Asia Pacific locations with a course in Singapore, Singapore.

In 2020, SRS will continue to hold Current Concepts in Spine Deformity courses in two regions including a return to Eastern Europe in the fall with a course in Poland. These courses allow for a dialogue and exchange of experience between the attendees and the faculty that enforces our mission of education and optimal patient care for spine deformity patients. We invite our supporters to join us at these courses, which we feel add similar value for your companies.

#### Named Research Grants & Award Scholarships and Fellowships

In addition to our meetings, we strive to provide educational opportunities for young, promising surgeons from around the world through our Awards & Scholarship Program. In 2019, we provided 18 surgeons with fellowships, which specifically allow for individualized learning experiences and a collaboration of surgeons from around the world. This exchange of ideas and techniques is imperative to our growth as a global society. We also provided 32 young surgeons with scholarships to attend either the Annual Meeting or IMAST.

We would like to take this opportunity to not only have our corporate supporters help us fund these programs but to have Named Research Grants and Awards, specifically acknowledging the company in all publications, programs and notifications regarding the award or grant. We hope this will allow our supporters to make known their commitment to global education and research.

As our Society continues to grow globally, we will continue to explore different venues in order to offer versatile education programs. We recognize that these opportunities for growth can only be fully realized with the continued backing of you, our long-standing and greatly appreciated Corporate Supporters. We again reiterate our commitment to working with you, to identify mutually beneficial collaborations.

Should you have any questions or wish to discuss a particular initiative, please contact Tressa Goulding at the Society's Headquarters Office at +1-414-289-9107 or via email to tgoulding@srs.org or corporatesupport@srs.org.

With gratitude,

Atte leach Peter O. Newton, MD Corporate Relations Committee Chair

Daw Sponeller Paul D. Sponseller, MD, MBA

# **Overview of Opportunities & Planning Checklist**

Please use the following checklist to help determine your overall 2020 Corporate Support. This page is for your reference and the individual applications, on pages 37-41, must be submitted to SRS to reserve/confirm all opportunities.

Opportunity	Page	Amount	Notes
Exhibits			
IMAST Exhibit Booth	19	□ \$8,000 - \$17,000	
Current Concepts Course – Tabletop Exhibit	31-32	□\$3,000	
Workshops			
IMAST Hands-On Workshops	26	🗆 \$7,000 - \$20,000	
Worldwide Course – Colombia	30	□ \$8,500	
Worldwide Course – China	30	□ \$8,500	
Annual Meeting Industry Workshop	12	□\$40,000	
Cadaver Lab Stations			
Spine Deformity Solutions Course – the Netherlands	30	□\$15,000	
Spine Deformity Solutions Course – Singapore	30	□\$15,000	
Marketing			
Annual Meeting: Preliminary Program Print Ad Meeting Guide Print Ad Mobile App Ads Hotel Room Drops Hotel Key Cards Delegate Bag Inserts <u>IMAST:</u> Preliminary Program Print Ad Meeting Guide Print Ad Mobile App Ads Hotel Room Drops Hotel Key Cards Delegate Bag Inserts Balustrade Banner Ad	11	<ul> <li>\$1,500 - \$2,000</li> <li>\$1,500 - \$2,000</li> <li>\$4,000</li> <li>\$7,500</li> <li>\$10,000</li> <li>\$7,500</li> <li>\$1,500 - \$2,000</li> <li>\$1,500 - \$2,000</li> <li>\$1,500 - \$2,000</li> <li>\$1,500 - \$2,000</li> <li>\$1,500</li> <li>\$1,500</li> <li>\$10,000</li> <li>\$7,500</li> <li>\$10,000</li> <li>\$7,500</li> <li>\$10,000</li> <li>\$7,500</li> <li>\$10,000</li> <li>\$7,500</li> <li>\$10,000</li> <li>\$7,500</li> <li>\$10,000</li> <li>\$1,500</li> <li>\$1,500&lt;</li></ul>	
Wellness Lounge Grant Support – Education & Meetings		□ \$10,000	
Annual Meeting Grants: Newsletter E-Poster USB E-Poster Kiosk Printing Station Charging Station Ribbon Display Directional Signage Wireless Internet Announcement Board Beverage Breaks Welcome Reception Video Archives General Education Grant	9-10	\$10,000 \$15,000 \$7,500 \$7,500 \$7,500 \$7,500 \$7,500 \$25,000 \$5,000 \$5,000 \$10,000 \$25,000 Any Amount	

# **Overview of Opportunities & Planning Checklist**

Opportunity	Page	Amount	Notes
Grant Support – Education & Meetings, cont.		!	
Annual Meeting Session Specific Grant: Pre-Meeting Course Half-Day Courses Lunchtime Symposia Live Webcast	9-10	<pre>□ \$10,000</pre> □ \$5,000 □ \$5,000 □ \$5,000 □ \$10,000	
IMAST Grants:NewsletterE-Poster USBE-Poster KioskPrinting StationCharging StationRibbon DisplayDirectional SignageWireless InternetAnnouncement BoardBeverage BreaksWelcome ReceptionVideo ArchivesGeneral Education GrantSession Specific Grant:Opening General SessionLunch with Experts SessionLive Webcast	14-15	\$10,000 \$15,000 \$7,500 \$7,500 \$7,500 \$7,500 \$7,500 \$25,000 \$5,000 \$5,000 \$10,000 \$25,000 \$10,000 \$25,000 \$10,000 \$25,000 \$10,000 \$10,000 \$10,000	
<u>Webinar Series</u> Single Webinar Full Series – Exclusive supporter	36	□ \$10,000 □ \$75,000	
Grant Support – Fellowships & Outreach			
Global Outreach Fellowship	33	□\$6,600	
North America Resident/Fellow Scholarship Edgar Dawson Memorial Fellowship	33 33	□ \$2,750 □ \$6,600	
Eduardo Luque Memorial Fund Robert B. Winter Fund for Global Outreach	33 33	□ \$6,600 □ \$13,200	
SRS Travelling Fellowship Grant Support – Research	34	□ \$55,000	
Named Research Grant	36	□ \$27,500 - \$55,00	
SRS Research Fund	35	Any Amount	
SRS Endowment Fund Grant Support – Other	35	Any Amount	
SRS Calendar	36	□ \$12,000	
REO Fund	36	Any Amount	

### **Benefits & Levels of Support**

#### Double Diamond Level (\$300,000+)

#### Throughout the Year...

- Largest name recognition as a Double Diamond Level company throughout the year on the SRS website and in non-CME printed materials (i.e. the SRS newsletter).
- Largest name only recognition in programs and on slides and signage at Annual Meeting, IMAST and/or other CME activities.
- SRS Double Diamond Supporter logo for use in company materials.
- Three company representatives invited to the SRS Corporate Advisory Board Meeting.
- Appropriate recognition and/or benefits related to support for specific activities or programs.
- Right of first refusal for stations at SRS Hands-On Courses in Spring and Fall.
- Opportunity for meetings with members of SRS Presidential Line at company headquarters
- Earlier access to support opportunities.

#### At the Annual Meeting and/or IMAST...

- Three invitations to the President's Reception, held at the Annual Meeting.
- Two company representatives invited to IMAST faculty Reception.
- Presentation of a plaque, with brief speaking opportunity during the Annual Meeting Opening Ceremonies.
- Eight complimentary registrations to either Annual Meeting or IMAST; including eight complimentary tickets to Annual Meeting or IMAST social events.
- Complimentary meeting room at the Annual Meeting; with top priority of room assignments. Hospitality Rooms must follow SRS policy, to be provided.
- Company name and booth # included on sign at Exhibit Hall entry directing delegates to visit the SRS Double Diamond Sponsors
- Lists of Annual Meeting and IMAST delegates.

#### Diamond Level (\$150,000-\$299,999)

#### Throughout the Year...

- Large name recognition as a Diamond Level company throughout the year on the SRS website and in non-CME printed materials (i.e. the SRS newsletter).
- Large name only recognition in programs and on slides and signage at Annual Meeting, IMAST and/or other CME activities.
- SRS Diamond Supporter logo for use in company materials.
- One company representatives invited to the SRS Corporate Advisory Board Meeting.
- Appropriate recognition and/or benefits related to support for specific activities or programs.
- Right of first refusal for stations at SRS Hands-On Courses in Spring and Fall.

#### At the Annual Meeting and/or IMAST...

- Two invitations to the President's Reception, held at the Annual Meeting.
- Presentation of a plaque and individual recognition during the Annual Meeting Opening Ceremonies.
- Four complimentary registrations to either Annual Meeting or IMAST.
- Complimentary meeting room at the Annual Meeting. Hospitality Rooms must follow SRS policy, to be provided.
- Lists of Annual Meeting and IMAST delegates.

#### Platinum Level (\$100,000-\$149,999)

#### Throughout the Year...

- Name recognition as a Platinum Level company throughout the year on the SRS website and in non-CME printed materials (i.e. the SRS newsletter).
- Name only recognition in programs and on slides and signage at Annual Meeting, IMAST and/or other CME activities.

#### At the Annual Meeting and/or IMAST...

- Two invitations to the President's Reception, held at the Annual Meeting.
- Presentation of a plaque during the Annual Meeting Opening Ceremonies.
- Two complimentary registrations to either Annual Meeting or IMAST.
- Lists of Annual Meeting and IMAST delegates.

### **Benefits & Levels of Support**

#### Gold Level (\$50,000-\$99,999)

#### Throughout the Year...

- Name recognition throughout the year on the SRS website and in printed materials (i.e. the SRS newsletter, Annual Meeting and IMAST programs, etc) and on slides and signage at the Annual Meeting and IMAST.
- Appropriate recognition and/or benefits related to support for specific activities or programs.

#### At the Annual Meeting and/or IMAST...

- One invitation to the President's Reception, held at the Annual Meeting.
- Verbal recognition during the Annual Meeting Opening Ceremonies.
- One complimentary registration to either Annual Meeting or IMAST.

#### Silver Level (\$25,000-\$49,999)

#### Throughout the Year...

- Name recognition throughout the year on the SRS website and in printed materials (i.e. the SRS newsletter, Annual Meeting and IMAST programs, etc) and on slides and signage at the Annual Meeting and IMAST.
- Appropriate recognition and/or benefits related to support for specific activities or programs.

#### At the Annual Meeting and/or IMAST...

- Verbal recognition during the Annual Meeting Opening Ceremonies.
- One complimentary registration to either Annual Meeting or IMAST.

#### Bronze Level (up to \$24,999)

#### Throughout the Year...

- Name recognition throughout the year on the SRS website and in printed materials (i.e. the SRS newsletter, Annual Meeting and IMAST programs, etc) and on slides and signage at the Annual Meeting and IMAST.
- Appropriate recognition and/or benefits related to support for specific activities or programs.

#### At the Annual Meeting and/or IMAST...

• Verbal recognition during the Annual Meeting Opening Ceremonies.

# **Meeting Conduct Guidelines**

SRS asks each of its Corporate Supporters to adhere to the following guidelines regarding participation in SRS meetings and courses, as a courtesy to the Society, its members and meeting delegates:

- No entertainment functions, meetings, courses or social functions may be scheduled to conflict with SRS meeting program hours, activity hours, exhibit hours or social events.
- Entertainment and social functions must be in good taste and conform to the purpose of the meeting, as well as complying with all AdvaMed and Eucomed guidelines governing interaction with physicians.
- Exhibitors and supporters must obtain prior approval of SRS for all special activities (entertainment, educational, social, promotional, etc.) held in conjunction with the SRS Annual Meeting and IMAST. Please refer to the Affiliate Function Space Request Guidelines on below, for more information.
- Announcements and invitations addressed to members of the medical profession concerning such industry events should clearly indicate the name of the corporate supporter and must in no manner imply directly or indirectly that the event is part of, endorsed by, or an official activity of, SRS.
- Attendee lists provided by SRS to Corporate Supporters, as part of the Benefits of Support outlined on page 4, are intended for one-time, meeting-related use only. All announcements and invitations addressed to SRS meeting delegates must be pre-approved by SRS. Violations will result in a one-year ban from receiving any type of mailing list.

# **Affiliate Function Space Guidelines**

Exhibitors and supporters must obtain prior approval by SRS for all special activities (entertainment, educational, social, promotional, etc.) for the period beginning Wednesday, April 1 through Saturday, April 4 for IMAST and Tuesday, September 8 through Saturday, September 12 for the Annual Meeting.

Affiliate function requests will be collected through an online system this year. Approved requests will be forwarded to the appropriate venue for space assignment, which will be at the sole discretion of the hotel or convention center.

The link to submit requests will be sent to all IMAST exhibitors in January 2020.

The link to submit requests for Annual Meeting affiliate space will be available May 2020.

For any questions, please contact Ann D'Arienzo at corporatesupport@srs.org.

#### Only applications that adhere to the following Meeting Conduct Guidelines will be approved:

- No entertainment functions, meetings, courses or social functions involving surgeon delegates may be scheduled to conflict with SRS meeting program hours, activity hours, exhibit hours or social events. Internal corporate meetings involving supporter or affiliate organization staff only are exempt from this limitation.
- Entertainment and social functions must be in good taste and conform to the purpose of the meeting, as well as complying with all AdvaMed guidelines governing interaction with physicians.
- SRS should be notified in writing of any special activities (whether entertainment, educational or promotional in nature) planned by an affiliated company for the period during which SRS meeting functions occur.

- Announcements and invitations addressed to members of the medical profession concerning such industry events should clearly indicate the name of the corporate supporter and must in no manner imply directly or indirectly that the event is part of, or an official activity of, SRS.
- Attendee lists provided by SRS to Corporate Supporters, either as part of the benefits of Support outlined in the Corporate Support Program or as part of IMAST exhibition packages, are intended for one-time, meeting-related use only. All announcements and invitations addressed to SRS meeting delegates should be preapproved by SRS.

# Email lists can be used for the following meeting-related (Annual Meeting or IMAST) purposes:

- Promotion of Hands-On Workshops (HOW) or presence at IMAST as an exhibitor.
- Presence at the Annual Meeting including off-site activities in accordance with affiliate function guidelines and corporate hospitality room policies.
- Emails should not include promotion of specific devices or courses not in conjunction with the Annual Meeting or IMAST.
- Announcements should not imply a product or company is endorsed by SRS.
- General company news is appropriate if related to presence at Annual Meeting or IMAST; however, blast emails should not be a general promotion of the company.
- All blast emails must be approved by SRS; specific instructions for approval will be sent to company representatives with the email list.

#### **Overview of the Annual Meeting**

The Scoliosis Research Society Annual Meeting is a forum for the realization of the Society's mission and goals, to foster the optimal care of all patients with spinal deformities. Presentations at the Annual Meeting are given by leading experts in the field and have value for health care professionals who treat spinal deformities at all levels and in all ages. Over 140 papers will be presented on an array of topics, including adolescent idiopathic scoliosis, growing spine, kyphosis, adult deformity, trauma, neuromuscular scoliosis and tumors.

- In a five-year period, held in North America three times and outside North America twice.
- Approximately 1,500 attendees.
- The latest and greatest scientific research, methods and techniques in spinal deformity.
- 3 day program plus Pre-Meeting Course, including podium papers, Half-Day Courses, Lunchtime Symposia and E-Posters.
- Podium presentations are four minutes in length.
- Minimum two-year follow up required for abstract submissions.

#### **Target Audience**

Presentations at the Annual Meeting will have value for physicians and allied health personnel who treat spinal deformities at all levels and in all ages of patients. Medical students, residents, fellows and researchers with an interest in spinal deformities will also benefit from the materials presented.

#### **2020 Annual Meeting Committees**

**SRS President** Paul D. Sponseller, MD, MBA

#### **SRS Education Council Chair** Suken A. Shah, MD

#### **Program Committee**

Lindsay Andras, Chair Firoz Miyanji, Past Chair Michael P. Kelly, Chair Elect Ferran Pellise, MD, PhD John T. Smith, MD, PhD Samuel K. Cho, MD Aaron J. Buckland, MD, FRACS Lindsay Crawford, MD Eugenio Dema, MD Hamid Hassanzadeh, MD Ehsan Jazini, MD Sinan Kahraman, MD Deniz Konya, MD Qianyu Zhuang, MD Amer F. Samdani, MD Sebastien Charosky, MD Khaled M. Kebaish, MD Joseph H. Perra, MD Shay Bess, MD

#### **Education Committee**

Baron Lonner, Chair Burt Yaszay, Past Chair Amer F. Samdani, Chair Elect Lindsay Andras, MD Samuel K. Cho, MD Marco Brayda-Bruno, MD Michael D. Daubs, MD Ali A. Baaj, MD Keith R. Bachmann, MD Andrei N. Baklanov, MD Alexandre F. Cristante, MD, PhD Stephe G. George Jr., MD Mari Louise Groves, MD Michael D. Paloski, DO Ahmet Alanay, MD Charles E. Johnston, MD Stephen W. Hwang, MD Yong Qiu, MD Saumyajit Basu, MD Munish C. Gupta, MD Stefan Parent, MD, PhD Justin Smith, MD, PhD

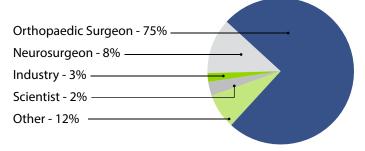
#### Attendance History

2018	53rd Annual Meeting & Course—	Bologna	, Italy	1527	7 delegates
2017	52nd Annual Meeting & Course—	-Philade	lphia, PA,	USA	1692 delegates
2016	51st Annual Meeting & Course— Republic	Prague, (	Czech	1449 de	elegates
2015	50th Annual Meeting & Course—	Minnea	oolis, MN,	USA	1835 delegates
2014	49th Annual Meeting & Course— AK, USA	Anchora	ige, 13	62 deleg	gates
2013	48th Annual Meeting & Course—	Lyon, Fra	ance	1482 d	elegates
2012	47th Annual Meeting & Course— USA	Chicago	, Illinos,	1420 del	egates
2011	46th Annual Meeting & Course— Louisville, Kentucky, USA		1228 d	elegates	
2010	45th Annual Meeting & Course— Kyoto, Japan	952 del	egates		
2009	44th Annual Meeting & Course— San Antonio, Texas USA		1168 dele	egates	

#### **Annual Meeting & Course Fact File**

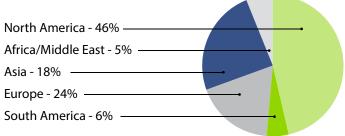
<b>Meeting Dates</b>	September 9-12, 2020
Meeting Location	JW Marriott Desert Ridge 5350 East Marriott Drive, Phoenix, AZ, USA
Contact	Ann D'Arienzo, CMP Senior Meetings Manager Scoliosis Research Society 555 E. Wells Street, Suite 1100 Milwaukee, WI 53202 Phone: 414-289-9107 Email: corporatesupport@srs.org

#### 2018 Attendance by Specialty



\*2019 Annual Meeting Registration Statistics will be available in November 2019, by request.

#### 2018 Attendance by Region



#### 2020 Annual Meeting Program Outline\*

	Wednesday	Thursday	Friday	Saturday
Morning	Pre-Meeting Course	Abstract Sessions	Abstract Sessions	Abstract Sessions
Afternoon	Lunchtime Symposia Abstract Sessions	Lunch & Industry Work- shops Half Day Course	Member Business Meeting Lunch Non-Member Lunch Symposium Abstract Sessions	Adjourn
Evening	Opening Ceremonies Welcome Reception	Free Evening	Farewell Reception	

\*Subject to change.

#### **Annual Meeting Grant Support**

SRS is pleased to accept support in the form of grants to offset the costs of various Annual Meeting educational components, networking opportunities and meeting services. Grant opportunities include, but are not limited to:

#### **Annual Meeting Newsletter**

A series of five HTML email messages will be sent to Annual Meeting delegates, SRS members and potential delegates, providing information on deadlines, highlighting invited speakers, and preparing them for their arrival to Phoenix. Supporters will be acknowledged at the end of each message.

\$10,000 (open to multiple supporters) \*Reservation deadline for this grant – March 30, 2020

#### E-Poster USB

A single supporter is acknowledged on USB containing the E-Posters presented at the 2020 Annual Meeting. USB's will be distributed to delegates along with registration materials.

\$15,000 (open to one supporter) \*Reservation deadline for this grant – July 1, 2020

#### **E-Poster Kiosks**

Multiple supporters will have the opportunity to support the E-Poster kiosks. More than 100 E-Posters are displayed at the Annual Meeting at special computers located in a high-traffic area. Corporate supporters will be acknowledged on each kiosk, in the Annual Meeting Guide and on signage.

\$7,500 (open to multiple supporters) \*Reservation deadline for this grant – July 1, 2020

#### **Charging Station**

Provide delegates with a way to charge their electronics by supporting the charging station. The station will be open to multiple supporters and will be placed in the a high-traffic area. Corporate supporters' company name will be displayed on each station.

\$7,500 (open to multiple supporters) \*Reservation deadline for this grant – July 1, 2020

#### **Printing Stations**

Multiple supporters will have the opportunity to support the Printing Stations. Surgeons will be able to print their certificate of attendance at these kiosks, located in a high-traffic area near registration. Names of corporate supporters will be displayed on the kiosks.

\$5,000 (open to multiple supporters) \*Reservation deadline for this grant – July 1, 2020

#### **Ribbon Wall**

Multiple supporters will have the opportunity to support the Ribbon Wall, where delegates will pick up the ribbons that they will put on their name badges. Located in a high-traffic area near registration; names of corporate supporters will be displayed on the ribbon wall.

\$5,000 (open to multiple supporters) \*Reservation deadline for this grant – July 1, 2020

#### **Directional Signage**

One supporter will have the opportunity support the directional signage throughout the Annual Meeting venue. All directional signage will be display the name of the corporate supporter.

\$7,500 (open to one supporter) \*Reservation deadline for this grant – July 1, 2020

#### Announcement Board

A central location for delegates to leave and retrieve messages and SRS to post pertinent meeting announcements, the announcement board will bear a single supporter's name.

\$5,000 (open to one supporter) \*Reservation deadline for this grant – July 1, 2020

#### Beverage Breaks

As a supporter of one of the daily breaks, your company will be acknowledged by signage in the beverage break areas and recognized in printed materials.

\$5,000 per daily break (Thursday, Friday or Saturday) \*Reservation deadline for this grant – July 1, 2020

#### **Welcome Reception**

The Opening Ceremonies on Wednesday, September 9 officially mark the commencement of the Annual Meeting. Afterward, delegates will gather at the Welcome Reception in a nearby area to enjoy food, beverages and to reconnect with colleagues. The supporter(s) will be acknowledged in the final program and meeting guide as well as on signage at the reception.

\$10,000 (open to multiple supporters) \*Reservation deadline for this grant – July 1, 2020

#### **Annual Meeting Grant Support**

#### **Pre-Meeting Course**

The SRS Education Committee presents a half-day course prior to the start of the Annual Meeting each year. Topics and faculty are selected by the Education Committee and will be announced in early 2020. Coffee breaks are served and CME credits are offered for this session. Up to four supporters are welcome to support the course to assist in offsetting overall program expenses. Supporters will be acknowledged in the Course syllabus materials and on signage outside the session.

\$10,000 (open to up to four supporters) \*Reservation deadline for this grant – July 1, 2020

#### Half-Day Courses

The SRS Education Committee presents approximately 2-3 Half-Day Courses on the afternoon of Thursday, September 10. Topics and faculty are selected by the Education Committee and will be announced in early 2020. Corporate Supporters are welcome to support the sessions to assist in offsetting overall session expenses. Supporters will be acknowledged in the program materials and on signage outside the session.

\$5,000 (open to multiple supporters) \*Reservation deadline for this grant – July 1, 2020

#### Lunchtime Symposia

The SRS Education Committee presents 2-3 Lunchtime Symposia on Wednesday, September 9. Topics and faculty are selected by the Education Committee and will be announced in early 2020. Corporate Supporters are welcome to support the sessions to assist offsetting overall session expenses. Supporters will be acknowledged in the program materials and on signage outside the session.

\$5,000 (open to multiple supporters) \*Reservation deadline for this grant - July 1, 2020

#### **Annual Meeting Live Webcast**

Help support a live webcast from the Annual Meeting! The webcast will feature a Half-Day Course or Lunchtime Symposia selected by the SRS Education Committee to be announced in early 2020. Supporters will receive their name on designated webcast communications (including promotional flyers and emails) and supporters will have their name appear above the live video stream on the webpage.

\$10,000 (open to four supporters) \*Reservation deadline for this grant – June 1, 2020

#### **Video Archives**

Support the video archives which are posted to the SRS website for non-members and members to view 4-6 weeks after the meeting. All session rooms are recorded so delegates can go back and review any missed or concurrent sessions. Supporter will be acknowledged on the video archive website.

\$25,000 (open to one supporter) \*Reservation deadline for this grant – July 1, 2020; first right of refusal to 2019 supporter.

#### **Wireless Internet**

Help Annual Meeting delegates stay in touch and informed by sponsoring the wireless Internet. Access to the Internet is available in all meeting areas for those delegates traveling with their smartphones, laptops and tablets. A single supporter may brand the wireless Internet access cards with their name and tagline (subject to SRS approval) and will also be acknowledged in the Annual Meeting printed materials.

\$25,000 (open to one supporter) \*Reservation deadline for this grant – July 1, 2020

#### **Educational Grant**

By providing an educational grant in any amount, your company can help off-set Annual Meeting expenses, and help keep meeting registration fees low. This grant could include a donation to offset AV costs.

#### **Annual Meeting Marketing**

#### Annual Meeting Mobile App

The increasingly popular Mobile App is a great way to put your company in front of attendees as they refer to the App before and during the meeting. The App includes a full meeting program, abstracts and general information about the meeting and host city, and is used as an audience response system during certain sessions. In 2018 there were 1089 unique visitors to the App with a total of 72,504 page views. Banner ads on the App will rotate randomly, appearing on every page of the App. In 2018 banner ads had an average of 10 clicks and 5,000 impressions each.

\$4,000 per banner ad.

\*Reservation deadline for Mobile App Banner Ads – July 1, 2020

#### **Delegate Bag Insert**

Place a one-page flyer, up to 8 ½" x 11", inside the Annual Meeting delegate bags. Production is the responsibility of the supporter and design must be pre-approved by SRS. Open to multiple supporters.

#### \$7,500 per insert

\*Reservation deadline for this grant – July 1, 2020. Materials must be received in the SRS office no later than August 1. Materials not received by August 1 will not be included in the delegate bags; sorry, no exceptions.

#### **Preliminary Program Advertising**

The 55<sup>th</sup> Annual Meeting Preliminary Program will be mailed to more than 2,500 potential meeting delegates in Spring 2020. The Preliminary Program will contain an outline of the scientific and social programs, as well as registration and hotel information.

### Reservation & Artwork deadline: April 10, 2020

Artwork specifications:

- Dimensions: 8 <sup>3</sup>/<sub>4</sub>" x 11 <sup>1</sup>/<sub>4</sub>" (with bleeds)
- Finish Size: 8 ½" x 11"
- Color: CMYK
- File Format: High resolution (at least 300 dpi); PDF, TIF, JPG or EPS

Display advertising rates: Back Cover\* (¾ page) \$2,000 Inside Front Cover\* \$1,750 Inside Back Cover\* \$1,750 Full Page Inside \$1,500 (\*single supporter only)

#### **Meeting Guide Advertising**

Advertising space is available in the 2020 Annual Meeting Guide. The Meeting Guide is a supplement to the Final Program and is distributed to all delegates upon check-in. The Guide will contain information on the scientific program, social activities and tours.

*Reservation & Artwork deadline: July 1, 2020* Artwork specifications:

- Dimensions: 5 <sup>3</sup>/<sub>4</sub>" x 8 <sup>3</sup>/<sub>4</sub>" (with bleeds)
- Finish Size: 5 1/2" x 8 1/2"
- Color: CMYK
- File Format: High resolution (at least 300 dpi); PDF, TIF, JPG or EPS.

Display advertising rates: Back Cover\* \$2,000 Inside Front Cover\* \$1,750 Inside Back Cover\* \$1,750 Full Page Inside \$1,500 (\*single supporter only)

#### **Hotel Key Cards**

Customized guest room keys will bear the logo and tagline of a single supporter. Design must be pre-approved by SRS. This opportunity will be open to one supporter.

\$10,000 (open to one supporter) \*Reservation deadline – June 1, 2020

#### **Hotel Room Drop**

Deliver your message directly to Annual Meeting delegate guest rooms. Production of material is the responsibility of the supporter, and materials must be received in the SRS Office by August 1. SRS asks that all deliveries comply with AdvaMed and ACCME guidelines and all messages must be pre-approved by SRS.

\$7,500 (open to multiple supporters) \*Reservation deadline – July 1, 2020 Materials must be received in the SRS office no later than August 1 or they will not be included as room drops; sorry no exceptions.

\*All artwork and messaging must be pre-approved by SRS\*

#### **Industry Workshops**

Rooms will be available for industry workshops on Thursday, September 10 from 12:45-14:15 during the Annual Meeting. Each workshop is programmed by a single-supporting company; featuring presentations on topics and technologies selected by the supporting company.

Workshop rooms will accommodate approximately 100 people in theater seating, with basic AV (microphone, screen, LCD projector) provided. One company per room, with workshops available on a first-come, first-serve basis. Due to the limited number of workshop rooms, companies may request a maximum of one workshop. Presentations should be on relevant, spine deformity topics, presented by industry-appointed instructors.

SRS course faculty are eligible to participate as instructors (with the exception of the SRS President, President Elect, Vice President and Past President I) but sponsoring companies may NOT provide compensation or reimbursement of any kind to members of the SRS course faculty.

#### Workshop Fee: \$40,000

Workshop fee includes:

- A/V: LCD projector, screen, lectern microphone Companies should plan to bring their own laptops with presentations pre-loaded
- Lectern/Podium
- (1) 6' head table in front of room
- (2) 6' tables at the back of room
- Theater-style seating

Reservation Deadline: March 1, 2020 Limit of 1 workshop per company.

#### **Rules & Regulations:**

- 1. No equipment is permitted outside of assigned workshop rooms. The only items allowed outside of assigned room are:
- Sign
- (1) sign in/check in table (if requested)
- THERE WILL BE NO Lead Retrieval/Badge scanners or Developer's kits for custom lead retrieval systems available from SRS.
- 3. Instructor Selection
- The sponsoring company is welcome to invite the instructors of their choice, and any number they wish.
- Either company personnel or surgeons may serve as instructors.

- SRS Faculty may serve as workshop instructors, as long as they do not receive compensation of any kind from workshop supporters.
- Workshop supporters are responsible for contacting chosen instructors to invite them to participate and then to communicate the names of confirmed instructors to SRS. SRS will not contact potential instructors and will assume that names submitted have been confirmed in advance.
- 4. Instructor Restrictions:
- Current SRS Presidential Line and Past President I are not eligible to serve as instructors
- SRS-selected faculty are eligible to participate as instructors, however, sponsoring companies may NOT provide compensation or reimbursement of any kind to members of the SRS-selected faculty.
- Instructors receiving industry compensation must be registered as Company Personnel and may not receive CME credits for attendance.
- 5. Promotion: SRS will promote workshops in the Preliminary Program, online, in the Annual Meeting newsletter and mobile app, and in the Final Program and other printed materials.
- 6. Companies are welcome to promote their workshops
- In print, with approval of message by SRS
- Electronically, with approval of message by SRS
- (1) Sign/banner stand outside of assigned room at time of the workshop
- Workshop supporters are welcome to promote the workshops in which they will participate using their own contacts or distribution channels, both in advance of the Annual Meeting and onsite during the meeting. However, all promotional materials, including both print and electronic messages, must be approved by SRS prior to distribution. Please send a draft of the materials to corporatesupport@srs.org for prompt review.
- Distribution of printed materials onsite at the Annual Meeting is restricted to advertising space purchased from SRS, such as bag inserts or hotel room drops. Flyers may NOT be placed in session rooms, the registration area, distributed by hand to delegates in any part of the meeting space without written consent from SRS. Delegate bag inserts or hotel room drops may be used to promote workshops. Please refer to page 11 for more information.
- 7. Room Assignment: Room assignment will be allocated based on the date of receipt of the workshop applications. SRS reserves the right to change location of the workshops rooms if conflict arises regarding space requests or conditions that are beyond the control of SRS.

#### **Industry Workshops**

- 8. Program Entries: SRS will include information on the Workshops in the Final Program to be distributed to delegates onsite. Companies will be asked to indicate the title and topic of the workshop, the names of the instructors participating, and a brief description of the session. Supporting companies will be responsible for providing specific information on their workshop no later than July 1, 2020. SRS cannot guarantee that information received after July 1 will be included in the Final Program. SRS highly encourages workshop supporters to submit as much information as possible in advance for inclusion in the Final Program.
- Shipping: SRS advises that demonstration materials be shipped using the official freight forwarder for the Annual Meeting and that all materials be clearly marked. Companies must arrange for their own shipping and return shipping. SRS is not responsible for locating materials shipped using other methods (FedEx, UPS, DHL, etc.).
- 10. Storage: SRS will not provide storage space for equipment that will be used in the workshops. Companies must arrange for their own storage space. Demonstrating companies may request storage space through SRS by emailing corporatesupport@srs.org. Rental fees may be assessed and are the responsibility of the demonstrating company.

# Overview of the International Meeting on Advanced Spine Techniques (IMAST)

IMAST gathers leading spine surgeons, innovative research and the most advanced spine technologies in an international forum. For three days, surgeons from around the world will discuss, debate and demonstrate new spine techniques to help each other improve patient care. Course highlights:

- Program focused on innovative and new methods/techniques for treating spinal pathology beyond deformity;
- Program divided equally between adult deformity, degenerative lumbar and cervical pathology;
- Interactive format, including expert roundtable discussions, complication series, debates and Instructional Course
- Lectures with expert lecturers;
- 160+ scientific papers;
- 40+ exhibits and Hands-On Workshops by the world's leading spine companies;
- Continuing Medical Education (CME) credits.

#### **Target Audience**

Spine surgeons (orthopaedic and neurological surgeons), Residents, Fellows, Nurses, Nurse Practitioners, Physician Assistants, Engineers and Company Personnel

#### **Attendance History**

- 2019 26th IMAST—Amsterdam, the Netherlands 722 delegates
- 2018 25th IMAST—Los Angeles, CA, USA 649 delegates
- 2017 24th IMAST—Cape Town, South Africa 571 delegates
- 2016 23rd IMAST—Washington, D.C., USA 876 delegates
- 2015 22nd IMAST—Kuala Lumpur, Malaysia 874 delegates
- 2014 21st IMAST—Valencia, Spain
- 2013 20th IMAST—Vancouver, Canada 546 delegates
- 2012 19th IMAST—Istanbul, Turkey
- 2011 18th IMAST—Copenhagen, Denmark 681 delegates
- 2010 17th IMAST—Toronto, Canada 567 delegates
- 2009 16th IMAST—Vienna, Austria 635 delegates

#### 2020 IMAST Committee

IMAST Chair Han Jo Kim. MD

IMAST Co-Chair David Skaggs, MD

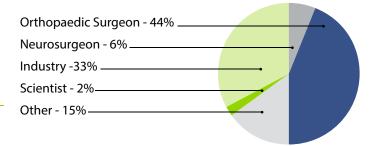
IMAST Vice Chair Ahmet Alanay, MD

IMAST Past Chair Henry F.H. Halm, MD

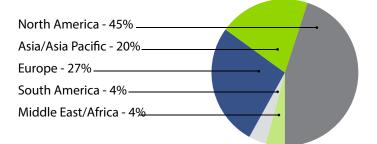
#### **IMAST Committee**

Munish C. Gupta, MD Ilkka Helenius, MD, PhD Eric O. Klineberg, MD Tyler Koski, MD Rick C. Sasso, MD Rajiv K. Sethi, MD Juan S. Uribe, MD Kota Watanabe, MD, PhD

#### 2019 Attendance by Specialty



#### 2019 Attendance by Region



776 delegates

643 delegates

#### 2020 IMAST Program Outline\*

	Wednesday	Thursday	Friday	Saturday
Morning		Hands-On Workshops with Breakfast	Hands-On Workshops with Breakfast	General Sessions
Afternoon	Registration Opens	Opening General Session Concurrent Abstracts Sessions Hands-On workshops with Lunch Concurrent Educational Sessions Hands-On Workshops	Concurrent Abstracts Sessions Hands-On workshops with Lunch Concurrent Educational Sessions	General Session: Lunch with the Experts Adjourn
Evening	Welcome Reception Cases & Cocktails Discussion Sessions	Free Evening	Faculty Cocktail Reception – Invitation Only Free Evening	

\*Subject to change.

#### **IMAST Grant Support**

SRS is pleased to accept support in the form of grants to offset the costs of various IMAST educational components, networking opportunities and meeting services. Grant opportunities include, but are not limited to:

#### IMAST Newsletter

A series of five HTML email messages will be sent to IMAST delegates, SRS members and potential delegates, providing information on deadlines, highlighting invited speakers and preparing them for their arrival in Athens. Supporters will be acknowledged at the end of each message.

\$10,000 (open to multiple supporters) \*Reservation deadline for this grant – December 1, 2019

#### **Charging Station**

Provide delegates with a way to charge their electronics by supporting the charging station. The station will be open to multiple supporters and will be placed in a high-traffic area. Corporate supporters' company name will be displayed on each station.

\$7,500 (open to multiple supporters) \*Reservation deadline for this grant – January 15, 2020

#### **Printing Stations**

Multiple supporters will have the opportunity to support the Printing Stations. Surgeons will be able to print their certificate of attendance at these kiosks, located in a high-traffic area near registration. Names of corporate supporters will be displayed on the kiosks.

\$5,000 (open to multiple supporters) \*Reservation deadline for this grant – January 15, 2020

#### **Ribbon Wall**

Multiple supporters will have the opportunity to support the Ribbon Wall, where delegates will pick up the ribbons that they will put on their name badges. Located in a high-traffic area near registration; names of corporate supporters will be displayed on the ribbon wall.

\$5,000 (open to multiple supporters) \*Reservation deadline for this grant – January 15, 2020

#### **Directional Signage**

One supporter will have the opportunity support the directional signage throughout the IMAST venue. All directional signage will be display the name of the corporate supporter

\$7,500 (open to one supporter) \*Reservation deadline for this grant – January 15, 2020

#### Announcement Board

A central location for delegates to leave and retrieve messages and SRS to post pertinent meeting announcements, the announcement board will bear a single supporter's name.

\$5,000 (open to one supporter) \*Reservation deadline for this grant – January 15, 2020

#### **IMAST Grant Support**

#### **Beverage Breaks in the Exhibit Area**

As a supporter of one of the breaks, your company will be allowed to include educational materials in the beverage break areas to draw attendees to your booth.

\$5,000 per daily break (open to multiple supporters) \*Reservation deadline for this grant – January 15, 2020

#### IMAST Live Webcasts

Help support the live webcasts from IMAST. The webcasts will feature sessions selected by the IMAST Committee to be announced in late 2020. Supporters will receive their name on designated webcast communications, including promotional emails, and supporters will have their name appear above the live video stream on the webpage.

\$10,000 – Open to four supporters \*Reservation deadline for this grant – January 15, 2020

#### E-Poster USB

A single supporter is acknowledged on USB containing the E-Posters presented at the 27<sup>th</sup> IMAST. USB's will be distributed to delegates along with registration materials.

\$15,000 (open to one supporter) \*Reservation deadline for this grant – January 15, 2020

#### E-Poster Kiosks

Multiple supporters will have the opportunity to support the E-Poster kiosks. E-Posters wil be displayed at IMAST at special computers located in a high-traffic area. Corporate supporters will be acknowledged on each kiosk, in the IMAST Guide and on signage.

\$7,500 (open to multiple supporters) \*Reservation deadline for this grant – January 15, 2020

#### Welcome Reception

Delegates at IMAST may pick up their registration materials and gather in the Exhibit Hall on the evening of Wednesday, April 1, 2020 to reconnect with colleagues and enjoy food and beverages upon their arrival to Athens. Supporters' booths will be highlighted during the reception and the companies will be acknowledged in the Final Program.

\$10,000 (open to multiple supporters) \*Reservation deadline for this grant – January 15, 2020

#### **Opening Session**

The Opening General Session will start the IMAST program with the top-rated Whitecloud Award nominated papers. A single company is invited to exclusively support the Opening Session. As the sole supporter, your company name will be displayed on the screen prior to the start of the opening general session, and your company will be acknowledged in the Final Program.

\$5,000 (open to one supporter) \*Reservation deadline for this grant – January 15, 2020

#### Lunch with the Experts Session

The concluding session featuring lunch and video based surgical techniques is a highlight of the meeting, bringing top surgeons in to discuss and demonstrate through videos, how they manage new or difficult techniques. A single company is invited to exclusively support this session, with acknowledgement on the screen prior to the start of the session and in the Final Program.

\$3,500 (open to one supporter) \*Reservation deadline for this grant – January 15, 2020

#### **Video Archives**

Support the video archives which are posted to the SRS website for non-members and members to view 4-6 weeks after the meeting. All session rooms are recorded so delegates can go back and review any missed or concurrent sessions. Supporter will be acknowledged on the video archive website.

\$25,000 (open to one supporter) \*Reservation deadline for this grant – January 15, 2020; first right of refusal to 2019 supporter.

#### Wireless Internet

Help IMAST delegates stay in touch and informed by providing sponsoring the wireless Internet. Access to the Internet is available in all meeting areas for those delegates traveling with their smartphones, laptops and tablets. A single supporter may brand the wireless Internet access cards with their name and tagline (subject to SRS approval) and will also be acknowledged in the IMAST printed materials.

\$25,000 (open to one supporter) \*Reservation deadline for this grant – January 15, 2020

#### **Educational Grant**

By providing an educational grant in any amount, your company can help off-set Annual Meeting expenses, and help keep meeting registration fees low.

This grant could include a donation to offset AV costs.

#### **IMAST Marketing**

#### **Delegate Bag Insert**

A great way to promote Hands-On Workshops! Place a onepage flyer, up to  $8\frac{1}{2}$ " x 11", inside the IMAST delegate bags. Production is the responsibility of the supporter and design must be pre-approved by SRS.

7,500 per insert (open to multiple supporters) \*Reservation deadline – January 15, 2020 Materials must be received in the SRS office no later than February 17 or they will not be included in the delegate bag; sorry no exceptions.

#### **Hotel Key Cards**

Customized guest room keys will bear the logo and tagline of a single supporter. Design must be preapproved by SRS. This opportunity will be open to one supporter.

\$10,000 (open to one supporter) \*Reservation deadline – January 15, 2020

#### **Hotel Room Drop**

Deliver your message directly to IMAST delegate guest rooms. Production of materials is the responsibility of the supporter, and materials must be received in the SRS office by February 17. SRS asks that all deliveries comply with AdvaMed and ACCME guidelines and all messages must be pre-approved by SRS.

\$7,500 (open to multiple supporters) \*Reservation deadline – January 15, 2020 Materials must be received in the SRS office no later than February 17 or they will not be included as room drops; sorry no exceptions.

#### IMAST Mobile App

The increasingly popular Mobile App is a great way to put your company in front of attendees as they refer to the App before and during the meeting. The App includes a full meeting program, and general information about the meeting, and is used as an audience response system during certain sessions. In 2019, there were 559 unique visitors to the App with a total of 35,526 page views. Banner ads on the App will rotate randomly, appearing on every page of the App. In 2019 banner ads had an average of 5 clicks and 1200 impressions each.

#### \$4,000 per banner

\*Reservation deadline for Mobile App Banner Ads – January 15, 2020

#### **Balustrade Banner Advertisments**



Brand one of the three banners on the lobby level balustrade, clearly visible from both levels of the IMAST meeting space. This is a great way to promote Hans-On Workshops and Exhibit Booths. the design must be pre-approved by SRS. Limit one banner per company.

\$7,500 (open to 3 supporters) \*Reservation deadline – January 15, 2020

#### **Preliminary Program Advertising**

The IMAST Preliminary Program will be mailed to more than 2,000 potential meeting delegates. The Preliminary Program will contain an outline of the scientific and social programs, as well as registration and hotel information.

\*Reservation & Artwork deadline: November 27, 2019 Artwork specifications:

- Dimensions: 8 <sup>3</sup>/<sub>4</sub>" x 11 <sup>1</sup>/<sub>4</sub>" (with bleeds)
- Finish Size: 8 ½" x 11"
- Color: CMYK
- File Format: High resolution (at least 300 dpi); PDF, TIF, JPG or EPS

Display advertising rates: Back Cover\* (¾ page) \$2,000 Inside Front Cover\* \$1,750 Inside Back Cover\* \$1,750 Full Page Inside \$1,500 (\*single supporter only)

#### **IMAST Marketing**

#### **Meeting Guide**

Advertising space is available in the IMAST Meeting Guide. The Meeting Guide is a supplement to the Final Program and is distributed to all IMAST delegates upon check-in. The Guide will contain information on the scientific program, exhibits, social activities and tours.

\*Reservation & Artwork deadline: January 15, 2020 Artwork specifications:

- Dimensions: 5 <sup>3</sup>/<sub>4</sub>" x 8 <sup>3</sup>/<sub>4</sub>" (with bleeds)
- Finish Size: 5 1/2" x 8 1/2"
- Color: CMYK
- File Format: High resolution (at least 300 dpi); PDF, TIF, JPG or EPS.

Display 4-color advertising rates: Back Cover\* \$2,000 Inside Front Cover\* \$1,750 Inside Back Cover\* \$1,750 Full Page Inside \$1,500 (\*single supporter only)

#### **IMAST Wellness Lounge**

Brand the NEW Wellness Lounge, located in the Exhibit Hall. The Wellness Lounge will be open during all exhibit hours to be used by the attendees to relax and recharge. The Wellness Lounge will include comfortable seating, healthy snacks and water and will serve as a place for our physicians to "recharge" during the busy meeting. One company will have the opportunity to brand the wellness area; all artwork & branding to be pre-approved by SRS.

\$10,000 – Open to one supporter \*Reservation deadline for this grant – January 15, 2020



# 2020 EXHIBITOR PROSPECTUS

### **Exhibits • Hands-On Workshops**

### 27<sup>th</sup> International Meeting on Advanced Spine Techniques (IMAST) April 1-4, 2020 • Athens, Greece

#### 2019 IMAST Exhibitors:

ApiFix, Ltd.	Misonix
Cerapedics	NuVasive
Cuattro Medical	Orthofix
DePuy Synthes	Orthopediatrics
<b>Diers</b> Medical	SI-BONE, Inc.
EOS Imaging	Stryker
Globus Medical, Inc.	Topic Healthcare Solutions B.V.
K2M	Zimmer Biomet
Medicrea	4WEB Medical
Medtronic	

#### Contact

Ann D'Arienzo, CMP SRS Meetings Manager Scoliosis Research Society 555 E. Wells Street, Suite 1100 Milwaukee, WI 53202 Phone: 414-289-9107 Email: corporatesupport@srs.org

#### **IMAST Fact File**

Exhibit Dates: April 1-3, 2020 Exhibit Location: Athenaeum InterContinental, Athens, Greece

#### **Tentative Exhibit Hours:**

Tuesday, March 31	Exhibit Set-up
Wednesday, April 1	Exhibit Set-up 18:00-19:00 Welcome Reception 19:00-20:30 Cocktails & Cases Sessions
Thursday, April 2	9:00-16:30
Friday, April 3	9:00-15:45 17:30 Strike
Saturday, April 4	CLOSED

Subject to change.

#### **Exhibit Booth Pricing:**

3x3m²3x6m²\$8,000\$17,0002 Exhibitor Registrations4 Exhibitor Registrations	<ul> <li>Booth Purchase Includes:</li> <li>Shell scheme booth</li> <li>Basic furniture (table, chairs)</li> <li>Standard power &amp; lighting</li> <li>Booth header graphic</li> <li>Pre &amp; Post registration lists</li> <li>Complimentary exhibitor badges</li> </ul>
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Additional booth space or customized booth options, may be available, please contact Ann D'Arienzo. Please note, there are no exhibits at the Annual Meeting.

#### **Important Dates:**

November 15, 2019 - Exhibit Application Deadline December 16, 2019 - IMAST Registration & Housing Opens January 2020 - Booth Assingments & Exhibitor Service Kits Emailed

#### **IMAST Exhibit Information**

#### **Booth Provisions:**

Each exhibit purchase includes the shell structure package, which includes

- Standard Shell Scheme Aluminium Framed Structure Booth (based on a 3m x 3m sized booth)
- Black/White printed header with company name and booth number.
- (1) power socket, (1) trash bin
- Furniture- (1) table, (2) chairs
- Additional furniture, graphics, power, audiovisual or other needs will be at the expense of the exhibitor.

The following are also included with each exhibit purchase:

- Complimentary exhibitor registrations (number depending on booth size purchased), including admission to scientific sessions, based on capacity.
- Inclusion of company name and link to company website on the SRS IMAST website and IMAST mobile app.
- Publication of company name, address, booth number and 250 word company description in the Final Program and IMAST mobile app (if received by February 1).
- Pre-Registration and post-registration attendee mailing list

#### **Custom Built Exhibits**

SRS must be notified by February 1, 2020, if exhibiting company plans on using a custom built exhibit space in place of the standard booth shell structure. Please note, custom booths using exhibitor appointed/third party contractors may require additional paperwork and/or insurance and may have different booth set up times. Exhibitors planning to create a custom exhibit booth using a third party contractor will only receive the power outlet.

#### **Official Decorator**

Pro Events Ltd.

#### **Exhibitor Service Kit**

An Exhibitor Service Kit containing additional information, order forms, shipping information, etc. will be emailed to companies in early 2020.

#### Handouts, Giveaways and Raffles

Distribution of samples of products and souvenirs of modest value is permissible as long as such giveaways adhere to the guidelines set forth by AdvaMed regarding Educational Items and Prohibition of Gifts. Approval of samples must be obtained from SRS prior to IMAST.

No company materials to promote Hands-On Workshops or devices may be distributed outside the exhibit hall, per ACCME guidelines.

#### **Exhibit Area Access**

Exhibitor personnel will be permitted on the exhibit floor 30 minutes prior to opening and may remain 30 minutes after

closing of the hall, with the exception of Friday, April 3, 2020, when dismantling begins.

#### **Scientific Session Access**

Exhibitors may attend all scientific sessions, space permitting.

#### **Exhibitor Registration**

You must be a registered exhibitor to participate in any part of the IMAST program. All exhibitor personnel must be registered using the complimentary exhibitor registration or as an Industry Representative. Distributor and guest badges are not available. Each exhibitor will receive complimentary exhibitor registrations based on space contracted (3x3m booth = 2 registrations; 3x6m booth = 4 registrations) which may be used to register exhibitor personnel free of charge as long as these personnel are registered prior to the advance registration deadline of February 28, 2020. All advance registrations above the free allotment will be charged \$1,150 each before February 28, 2020 must be made onsite at a rate of \$1,250 each. No Exceptions will be made.

Name changes will be charged an administrative fee of \$100 per badge after the deadline of February 28. Representatives without a badge will not be admitted to the exhibit area. Badges are personal, non-transferable, and must be worn in the exhibit area at all times. Attaching unapproved cards, ribbons, or other items to badges is not permitted. Replacements for lost or stolen badges may be purchased for \$1,250 each.

#### Welcome Reception and Cases & Cocktails Session

IMAST will kick off on Wednesday, April 1 with the Welcome Reception in the exhibit hall from 18:00-19:00 featuring beverages and heavy appetizers. The reception will be immediately followed by highly anticipated Cases & Cocktails Session from 19:00-20:30. Cases will be presented by faculty in concurrent sessions. Attendees will have the opportunity to discuss cases in small groups with an IMAST faculty present at each table. Each case presentation will be followed by small group discussions in which each table will debate the various treatment options and determine their action plan. Libations will continue to be served during this time so that all may continue to enjoy a relaxed atmosphere while discussing cases. Registered exhibitor personnel are welcome to attend and participate.

#### **Housing Information**

A block of rooms has been secured for delegates and exhibitors at Athenaeum InterContinental. If your company will require a large number of rooms, please notify SRS via email (corporatesupport@srs.org) or phone (+1-414-289-9107). SRS staff may be able to assist you in securing an additional room block for your company.

#### Floorplan (subject to change)

#### **Exhibit Booth Assignments & Floorplan**

The IMAST Exhibit Hall will be located in the -1 and -2 level foyers, outside of the general and concurrent session rooms. All catering, with the exception of the Hands-On Workshop catering, will be in the Exhibit Hall.

The floorplan below does not depict final exhibit booth placement. In order to best optimize the space in the Exhibit

Hall, a finalized floorplan will be distributed after the Exhibit Application deadline. All companies that have submitted an Exhibit Application by the deadline will receive the floorplan and will be asked to select their top booth location preferences. After all booth preferences have been received, SRS will assign exhibit booth locations using the criteria listed on page 22.



#### **Exhibition Rules & Regulations**

#### **Interpretation of Rules**

The following Rules and Regulations are part of the contract between the exhibitor and the Scoliosis Research Society (SRS). All matters not covered in these Rules and Regulations shall be referred to SRS for adjudication and the decision of SRS hall be final. These Rules and Regulations may be amended at any time by SRS and all the amendments so made shall be binding upon the exhibitor equally with these Rules and Regulations, and shall become a part thereof, providing the exhibitor is notified of the amendments. Notice may be verbal or in writing before or during the 27<sup>th</sup> IMAST, and may be given to any authorized agent or representative of the exhibitor.

Violations of these rules and regulations may affect future exhibit assignment priority order.

#### **Purpose of Exhibit**

The sole purpose for contracting exhibit space is to display equipment, supplies, and/or services.

#### Payment

Payment in full must accompany the exhibit application in order for space to be assigned. Submission of an application form does not guarantee booth assignment. Exhibitors are NOT required to give education grants to IMAST to reserve exhibit space.

#### **Refund for Cancellation**

Requests for cancellation of exhibit space must be made in writing. Written cancellations received on or before December 16, 2019 will receive a full refund, less a 25% administrative fee. Cancellations received after December 16, 2019 will forfeit the entire cost of the booth.

#### **Booth Assignments**

Booths will be allocated on the following basis and order:

- 1. Numbers of booths requested (based on available space)
- 2. Number of booths occupied at the 2017, 2018, and 2019 IMAST meetings (based on space)
- 3. Date of receipt of exhibitor application
- 4. Total support dollars contributed in 2019
- 5. Space availability

SRS reserves the right to change the exhibit floor plan if conflict arises regarding space requests or conditions that are beyond SRS's control. SRS reserves the right to locate exhibitors demonstrating loud apparatus, conducting odor-producing activities or containing other disagreeable features in an area where the noise or aroma will not interfere with other exhibits. SRS reserves the right to determine at what point sound, odor, etc. interferes with others and must be discontinued. Exhibitors with such equipment must agree to accept space assignments, which will abate reasonable objections to these annoyances. X-ray equipment may be exhibited, but not operated. SRS reserves the right to relocate an exhibitor at any time, with the understanding that if the exhibitor does not agree with such relocation to the extent that the exhibitor cannot participate in IMAST the deposit and/or payment for the exhibit space will be fully refunded.

The exhibit floor plan has been designed to maximize the amount of exhibit space. If none of the requested booths are available, space will be assigned based on the available booths and booth type requested, not location. Additional booths will be created at the discretion of SRS. If selected exhibit space is not available, SRS will assign the best available space. SRS reserves the right, in its sole discretion, to allocate space on any other basis it deems appropriate.

#### Subletting of Space

The subletting, assignment or apportionment of the whole or any part of an exhibitor's space by the exhibitor is prohibited. Exhibitors may not advertise or display goods in their exhibit other than those manufactured or sold by them in the regular course of their business. Exhibitors may not permit any other party to exhibit in their space any goods other than those manufactured or distributed by the contracting exhibitor.

#### **Booth Construction and Arrangement**

All exposed parts of displays must be finished so as to present an attractive appearance when viewed from the aisles or from adjoining exhibits. If other exhibitors object to any exposed portions of a display, the exposed portions will be draped or concealed by SRS and billed to the exhibitor and venue.

#### **Custom Booths and Exhibitor Appointed Contractors**

SRS must be notified by February 1, 2020 if exhibiting company plans on using a custom built exhibit, in place of the standard shell provided by SRS. Companies using custom built booths are required to send a drawing/floorplan of their booth to SRS and complete any and all additional paperwork and insurance required by the official exhibit contractor and/ or venue.

#### Exhibit Hall Hours, Set-up, and Dismantling

Exhibit booth hours listed in the exhibitor prospectus, including set-up and strike times, are not final and are subject to change. Final Exhibit Hours will be communicated to all exhibitors no less than two months prior to the meeting, February 2020.

The assembly of the stands is the responsibility of the orga-

#### **Exhibition Rules & Regulations**

nizers. <u>All stands must be set up prior to start of the meeting</u> on Wednesday, <u>April 1</u>. Any booths not set by this time will be asked to remove all crates, boxes and unnecessary items for the booth space and will be asked to set up after the Welcome Reception on Wednesday, <u>April 1</u>. Any additional setup fees or convention center labor will be the responsibility of the organizer. When setting up the booth please keep in mind the following:

- 1. Respect the boundaries of your assigned space. Space in the walkways may not be used.
- 2. The height limit for all exhibits will be one-story. Further details on height limits will be provided in exhibitor kits.
- 3. Companies may not move or alter any signs or furniture placed by the organizer.

Exhibit Booth Set-up/dismantling may only occur during times determined by SRS unless pre-approval is granted in writing by SRS Staff. Early departure or late set up may affect future exhibit assignment priority order.

#### **Booth Conduct**

SRS reserves the right to approve all exhibits and activities related thereto. SRS may require that an exhibit be curtailed if it does not meet the standards set forth herein, if it reflects against the character of IMAST or if it exceeds the bounds of good taste as interpreted by show management. An exhibitor of questionable exhibit or activity relating thereto must submit a description of the exhibit or activity with the exhibit application approval. Inspection of the exhibit area will be made during installation hours. An effort will be made to advise exhibitors of any deviation from the rules at the time. Exhibitors must make all corrections requested by show management at their own expense or risk removal from the exhibition without notice and without obligation on the part of SRS for any refund whatsoever.

SRS reserves the right to expel or refuse admittance to any representative whose conduct is, in its opinion, not in keeping with the character and/or spirit of IMAST. Exhibit personnel may not enter another exhibitor's booth without obtaining permission. Lingering in the aisles surrounding another exhibitor's booth for the purpose of obtaining product information or distracting other booth personnel is strictly prohibited and may be cause for expulsion. An exhibit booth may not be photographed or videotaped without the permission of the legitimate occupants of that booth, except by SRS staff for archival or promotional purposes. SRS does not in any manner endorse any of the products or services related to the exhibits, which have been accepted for display during IMAST. Exhibitors may not sell any food or beverage on the exhibit floor. Distribution of any literature outside of an exhibitor's own space is prohibited. Nor procedures may be performed on any live tissue on the exhibit floor.

#### No Smoking

All IMAST activities are smoke-free.

#### Children

Children under 18 years of age will NOT be permitted to enter the exhibit area at any time during the meeting, including the installation and dismantling of exhibits.

#### **Fire Regulations**

All material used in the exhibit must be flame proofed and fire resistant in order to conform to local fire ordinances and in accordance with the regulations and established by the Athenaeum InterContinental. Flammable materials such as highly flammable plastics, paper, cardboard or reed matting may not be used for stand construction or facing, or for decorative purposes. Naked flames, cooking appliances, lasers and gas cylinders of all kinds are prohibited. Fire protection equipment such as hand-held fire extinguishers, fire alarms (push-button alarms) and hydrants must always be visible and accessible, and may not be obstructed or obscured from view. The fire doors must also be kept free and accessible. Storage of empties and packaging in and behind stands is prohibited.

#### Security

SRS and the Athenaeum InterContinental will secure all entrances to the exhibit hall during non-exhibit hours, allowing entrance by SRS and convention center staff only. Neither SRS nor the Athenaeum InterContinental will be held responsible for any loss or damage to the exhibitor's property. Exhibitors must take precautions to protect their property against pilferage.

#### Insurance

The exhibitor acknowledges that none of SRS, Official Services Contractor/Decorator, nor the Athenaeum InterContinental shall be obligated to maintain property, liability or business interruption insurance covering the exhibitor. It is the sole responsibility of the exhibitor to obtain such insurance and the exhibitor must do so at his/her own expense.

#### Liability/Hold Harmless Agreement

The exhibitor assumes all responsibility and liability for and agrees to protect, defend, indemnify, save and hold forever harmless SRS, Official Service Contractor/Decorator, the Athenaeum InterContinental and their respective agents, servants, employees, representatives, successors and assigns, from any and against all claims, demands, causes of action, damages, costs and expenses, including attorneys' fees, for injury to person or damage to property, including theft, misappropriation, or loss of property, arising out of or in conjunction with the exhibitor's occupancy or use of the

#### **Exhibition Rules & Regulations**

Athenaeum InterContinental and its facilities, including but not limited to the installation, maintenance, and removal of the exhibit, and from and against any penalty, damages or charges imposed for the violation of any law, ordinances, or regulations arising out of or in conjunction with the exhibitors occupancy or use of the Athenaeum InterContinental and its facilities, including but not limited to the installation, maintenance, and removal of the exhibit, and from and against any penalty, damages, or charges imposed for the violation of any law, ordinances, or regulations arising out of or in conjunction with the exhibitors occupancy or use of the Athenaeum InterContinental and its facilities, resulting from the negligent act or acts of its employee(s), or products. The exhibitor waives any and all claims it may have against any or all of the Official Service Contractor/Decorator and their respective agents, employees, representatives, successors and assigns for injury and damage to persons or property, including theft, misappropriation or loss of property, arising out of or in conjunction with IMAST and the use of the Athenaeum InterContinental and its facilities, except as may arise solely from the gross negligence of one of the foregoing parties. The exhibitor further waives any claim against SRS and its agents, employees, representatives, successors and assigns, arising out of the oral or written publication of any statement made in connection with IMAST by anyone not an employee of SRS concerning the exhibitor or his/her exhibit. In the event that Athenaeum InterContinental or any portion thereof is destroyed or damaged by fire other calamity so as to prevent the use of the premises for the purposes and during the period of the exhibit or in the event IMAST, the Athenaeum InterContinental, or Official Service Contractor/ Decorator cannot use or occupy the premises because of strikes, acts of God, national emergency or other causes beyond their control, the exhibitor's right to exhibit lease shall terminate and the exhibitor hereby waives any claim it may have against any of the foregoing parties by reason of such termination, except that if such event occurs prior to April 1, 2020, the opening day of the meeting, SRS shall refund the prepaid fee to the exhibitor.

#### **Demonstration and Liability**

Distribution of promotional materials by the exhibitor must be confined within the bounds of the exhibitor's assigned exhibit space and shall not interfere with aisle space. If the premises of the facility are defaced or destroyed by the exhibitor, its agent, or representatives, the exhibitor will be liable to the facility for such an amount as shall be deemed necessary for restoration to the previous condition. No representative of the Athenaeum InterContinental has been or is authorized to make any representation, which varies from the express terms of this contract, though the contract may be supplemented in writing. In any legal action or arbitration or other proceeding brought on account of a breach of any provision of this Agreement, the prevailing party shall be awarded its attorney's fees and other cost incurred in such action or proceeding, in addition to any other relief to which it may be entitled. Any modifications or changes to this Agreement must be made in writing, and signed by both parties hereto.

#### Distribution of Printed Materials and Canvassing by Industry

Canvassing in any part of the facilities used by SRS is strictly forbidden and anyone doing so will be asked to leave the meeting. Distribution of advertising or printed material by the exhibitor outside the exhibitor's allotted space will not be permitted unless the distribution or advertising is organized by SRS. No exhibiting materials or equipment are permitted outside of the Exhibit Hall or Workshop rooms. These rules begin at 7:00 on Wednesday, April 1 and continue through the end of the meeting on Saturday, April 4, 2020.

#### Handouts and Giveaways

Distribution of samples of products and souvenirs of modest value is permissible as long as such giveaways adhere to the guidelines set forth by AdvaMed regarding Educational Items and Prohibition of Gifts. Approval of samples must be obtained from SRS prior to IMAST. Distribution of such products or souvenirs will be allowed, provided it is done in a dignified manner, does not create a nuisance, and causes no interference with adjoining exhibits. Unapproved items will be removed from the exhibit floor. For approval, send a sample of all giveaways and handouts to:

#### **Meetings** Team

Scoliosis Research Society 555 E. Wells Street, Suite 1100 Milwaukee, WI 53202 Phone: 414-289-9107 Email: corporatesupport@srs.org (Samples will not be returned)

#### **Contests, Raffles and Drawings**

Approved contests, drawings or raffles must comply with AdvaMed guidelines, local and federal laws governing such contest, raffles or drawings and have prior approval of SRS. The rules must be posted at the booth and include: eligibility, date and time of drawing, the words "no purchase necessary to enter," odds of winning, how winners are notified, how participants can find out who won, etc. The exhibitor must agree to indemnify SRS, its Board of Directors, employees and vendors in the event of any claims arising from the operation of the event. SRS must be notified of the winners and when the prize was awarded. SRS reserves the right to restrict contest, drawings or raffles that it deems inappropriate or unprofessional.

#### **Exhibition Rules & Regulations**

#### Use of SRS Logos

The use of the name and logo of the Scoliosis Research Society and the branding for the 27<sup>th</sup> IMAST may not be used in company signs, advertising or any promotions.

#### **Industry Events**

No entertainment functions, meetings, courses or social functions may be scheduled to conflict with IMAST program hours, activity hours or exhibit hours. Entertainment and social functions must be in good taste and conform to the purpose of the meeting. Exhibitors and supporters must obtain prior approval by SRS of all special activities (entertainment, educational, social, promotional, etc.) for the period beginning Wednesday, April 1 through Saturday, April 4, 2020. Please refer to the IMAST Affiliate Function Space Guidelines on page 6. Neither the convention center nor any of the IMAST hotels will make arrangements for function space without having received written approval from SRS. Announcements and invitations addressed to members of the medical profession concerning such industry events should clearly indicate the name(s) of the corporate supporter and must in no manner imply directly or indirectly that the event is a part of, or an official activity of, SRS.

#### **Pre-Courses**

SRS will prohibit any company from exhibiting at IMAST who runs a pre-course prior to the 27<sup>th</sup> IMAST.

### 27<sup>th</sup> International Meeting on Advanced Spine Techniques (IMAST) Hands-On Workshops

#### **IMAST Hands-On Workshops**

Each Hands-On Workshop (HOW) is programmed by a single-supporting company; featuring presentations on topics and technologies selected by the supporting company. Located in rooms near the general and concurrent session rooms, HOW time slots follow "must see" IMAST education sessions.

#### **Available Hands-On Workshops**

Friday, April 2
HOW 2A 7:30-8:30 \$7,500 h: 1 Hour aplimentary Industry Registrations e Friday's educational sessions fast buffet served in the common area outside of
orkshop rooms
HOW 2B 11:55-12:55 \$20,000 h: 1 Hour nplimentary Industry Registrations g designated lunch break I lunches served in the common area outside of the hop rooms
2

\*3 Hands-On Workshop rooms are available during breakfast time slots. 4 HOW rooms are available during lunch and after noon HOW time blocks. *Workshop times are subject to change.* 

#### Standard Set-up:

- One company per room
- A/V: LCD projector, screen, lectern microphone
- Companies should plan to bring their own laptops
   with presentations pre-loaded
- (1) Lectern/Podium
- (1) 6' head table in front of room
- (2) 6' tables at the back of room
- Theater-style seating
- Beverages and snack/meal buffets (depending on HOW time) served in Common area outside the sessions, ordered by SRS
- Non-CME

Important Dates		
November 15, 2019	HOW Application Deadline	
December 16, 2019	IMAST Registration & Housing Open	
January 2020	Workshop Room Assignments & Workshop Kit emailed	

### 27<sup>th</sup> International Meeting on Advanced Spine Techniques (IMAST) Hands-On Workshops

#### **HOW Rules & Regulations**

#### **Instructor Selection**

- The sponsoring company is welcome to invite the instructors of their choice, and any number they wish.
- Either company personnel or surgeons may serve as instructors.
- Faculty speaking in SRS-programmed ICLs may serve as HOW instructors, as long as they do not receive compensation of any kind from workshop supporters.
- Workshop supporters are responsible for contacting chosen instructors to invite them to participate and then to communicate the names of confirmed instructors to SRS. SRS will not contact potential instructors and will assume that names submitted have been confirmed in advance.

#### **Instructor Restrictions**

- Current SRS Presidential Line and Past President I are not eligible to serve as instructors
- SRS-selected faculty are eligible to participate as instructors, however, sponsoring companies may NOT provide compensation or reimbursement of any kind to members of the

SRS-selected faculty.

 Instructors receiving industry compensation must be registered as Company Personnel and may not receive CME credits for IMAST attendance.

#### Instructor Funding

- The sponsoring company is responsible for all expenses incurred by their HOW instructors, subject to the company's own internal guidelines and agreements with the instructors.
- SRS will not pay for instructor expenses, unless the individual is also serving as ICL faculty.
- All instructors must be registered for the meeting.
- Sponsoring companies may not provide compensation of any kind to members of the SRS-selected ICL faculty.
   SRS will pay travel and hotel expenses for ICL faculty and prohibits these faculty from receiving additional funding from sponsors.

#### Promotion

SRS will promote workshops in the Preliminary Program, online, in the mobile app, in the Final Program, as well as in the IMAST Newsletter prior to the meeting.

Companies are welcome to promote their workshops

- Within their own exhibit booth spaces
- In print, with approval of message by SRS
- Electronically, with approval of message by SRS
- (1) Sign/banner stand outside of assigned room at time of the workshop
- (1) flier per workshop on the IMAST Announcement Board. Must be given to the SRS Meetings Manager onsite.

Workshop supporters are welcome to promote the HOWs in which they will participate using their own contacts or distribution channels, both in advance of IMAST and onsite during the meeting. However, all promotional materials, including both print and electronic messages, must be approved by SRS prior to distribution.

Please send a draft of the materials to corporatesupport@ srs.org for prompt review. Distribution of materials onsite in Athens is restricted to your company's exhibit space. Flyers may NOT be placed in session rooms, the registration area, distributed by hand to delegates outside of the exhibit hall, or in any other part of the meeting space without written consent from SRS. Delegate bag inserts or hotel room drops may be used to promote HOWs. Please refer to page 17 for more information.

#### **Room Assignment**

Room assignment will be allocated on the following basis:

- Date of receipt of Hands-On Workshop application
- Number of workshops requested
- Total support dollars contributed in 2019
- Space availability

SRS reserves the right to change location of the workshops rooms if conflict arises regarding space requests or conditions that are beyond the control of SRS.

#### **Program Entries**

SRS will include information on the Hands-On Workshops both on the IMAST website (www.srs.org/imast2020) in advance of the meeting, and as part of the Final Program to be distributed to delegates onsite. Companies will be asked to provide the title and topic of the workshop, the names of the instructors participating, and a brief description of the session (150 word max). for inclusion in the final program. Supporting companies will be responsible for providing specific information on their workshop no later than February 1, 2020. SRS cannot guarantee that information received after February 1 will be included in the Final Program.

SRS highly encourages workshop supporters to submit as much information as possible in advance for inclusion on the website and Final Program. Companies submitting thorough descriptions, including the names of instructors, reported significantly higher participation in previous years.

#### Storage

Limited storage space is available at the Athenaeum Inter-Continental for equipment that will be used in the Hands-On Workshops. Rental fees may be assessed and are the responsibility of the demonstrating company. Demonstrating companies may reserve extra individual storage areas by contacting the Athenaeum InterContinental.

### 27<sup>th</sup> International Meeting on Advanced Spine Techniques (IMAST) Hands-On Workshops

#### **HOW Rules & Regulations**

#### Shipping

SRS advises that demonstration materials be shipped along with exhibit materials, and clearly marked so that demonstrating companies may direct their materials to either their booth or storage areas. SRS is not responsible for locating materials shipped to the Athenaeum InterContinental using other methods (FedEx, UPS, DHL, etc.).

#### Set-Up and Removal

The standard HOW setup provided by SRS will include:

- A/V: LCD projector, screen, lectern microphone
- Companies should plan to bring their own laptops with presentations pre-loaded
- (1) Lectern/Podium
- (1) 6' head table in front of room
- (2) 6' tables at the back of room
- Theater-style seating
- Additional needs must be arranged by the supporting company.

Additional information regarding setup and removal of materials will be distributed to supporters prior to the meeting.

No equipment is permitted outside of assigned workshop rooms. The only items allowed outside of assigned room are:

- (1) sign
- (1) sign in/check in table (if requested)

#### **Refund for Cancellation**

Requests for cancellation of reserved Hands-On Workshops must be made in writing. Written cancellations received on or before December 16, 2019 will receive a full refund, less a 25% administrative fee. Cancellations received after December 16, 2019 will forfeit the entire cost of the cancelled workshop.

### SRS 2020 Worldwide Courses

SRS Worldwide Courses aim to further the global exchange of spine deformity knowledge, strengthen the spine deformity international community and offer continuing education to spine deformity surgeons around the world. With three specific categories of courses, including:

#### Traditional Worldwide Courses

Each course is designed to serve the needs of spine deformity surgeons in that region and is held in conjunction with an affiliated meeting. Faculty for each course will include three to four SRS members, selected by the Worldwide Course Committee, as well as leading local surgeons. See page 30 for more information.

#### • Spine Deformity Solutions Courses

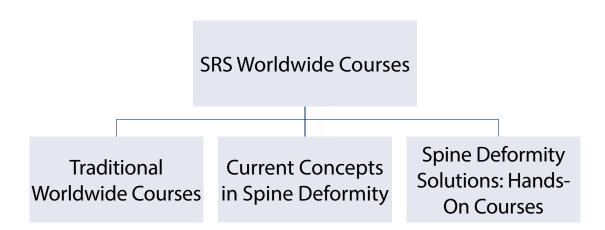
Hands-on courses provide an opportunity for participants to expand their knowledge and improve their skills through hands-on training. A minimum of ten hours of each course are devoted to lab work with topics and lab sessions covering all areas of the spine and a variety of conditions and techniques. Corporate supporters have the opportunity to provide instrumentation and implants for all of the techniques taught at the station(s) they support. See page 30 for more information.

#### Current Concepts in Spine Deformity Courses

Designed for 150-200 delegates, the Current Concepts Courses are programmed and coordinated by the Scoliosis Research Society. These courses combine lectures, case presentations, and panel discussions covering a broad range of spinal deformity issues. These courses offer a number of corporate support opportunities, including company sponsored Workshops and an Exhibit Hall. See page 31 for more information.

#### 2020 Worldwide Course Committee

Saumyajit Basu, MD Chair Benny T. Dahl, MD, PhD, DMSCi Past Chair Raphael D. Adobor, MD, PhD Ahmet Alanay, MD Christopher P. Ames, MD Andre L. F. Andujar, MD Michael S. Chang, MD John A.I. Ferguson, FRACS Moyo C. Kruyt, MD, PhD Gabriel K.P. Liu, FRCS (Orth), MSC Baron Lonner, MD Raphael M. Marcon, MD, PhD Steven M. Mardjetko, MD, FAAP Hossein Mehdian, MD, FRCS(Ed) Abhay Nene, MD Timothy S. Oswald, MD Paul Park, MD Tushar N. Rathod, MS FCPS (Orth) Martin Repko, MD, PhD Kota Watanabe, MD, PhD Ratko Yurac Sr., MD Feng Zhu, MD



# **Traditional Worldwide Courses**

#### **Overview**

Gain recognition in the world's growing markets by supporting Worldwide Courses planned in 2020.

Worldwide Courses intend to:

- Further the global exchange of spine deformity knowledge;
- Offer continuing education to surgeons who may find it difficult or impossible to attend the SRS Annual Meeting or IMAST because of cost, travel restraints or visa issues;
- Strengthen the international community of spine deformity surgeons;
- Generate interest in the SRS, its programs, mission and membership.

Worldwide courses typically attract 200-300 spine surgeons. Programs combine lectures, case presentations, panel discussions, abstract presentations and workshops. Faculty for each course will include three to four SRS members, selected by the Worldwide Course Committee, as well as leading local surgeons. Presentations cover a broad range of spinal deformity issues, both pediatric and adult, as well as locally pertinent topics such as cervical spine, osteoporosis, tuberculosis and others.

#### **Corporate Support Opportunities**

#### **Educational Grant**

Each grant of \$8,500 will entitle supporting companies to a Workshop/Demonstration using their equipment at a time designated by course organizers, with a maximum of two Workshops/Demonstrations allowed per company. Faculty and topics for workshops will be selected by the Worldwide Course Committee and the local organizing committee. By providing an unrestricted educational grant in any amount, your company can help off-set conference expenses, and help to further the global exchange of spinal deformity knowledge. Acknowledgement will be given in all printed materials and on signs at the course, and will count toward year-long total support.

Full grant amount of \$8,500 must be provided to receive a Workshop/Demonstration.

#### 2019 Worldwide Courses

Dates	Location	Affiliated Meeting
February 21, 2020	Cartagena, Colombia	Sociedad Colombiana de Cirugia Ortopedica y Traumatologia
May 29-30, 2020	Shenzhen, China	Chinese SRS

### **Spine Deformity Solutions Courses**

The Spine Deformity Solutions courses demonstrate open and minimally invasive surgical techniques for the correction of spinal deformity at all levels of the spine, from the occiput to the sacrum. To ensure maximum participation for attendees and the best possible support from faculty, there will be only three attendees per station, per lab session. Support opportunities for lab stations will be offered according to the following guidelines.

- Each station will be \$15,000.
- Double Diamond and Diamond Level companies will have first offering of support for available stations.
- Any remaining stations will be offered to any companies.
- It is our preference that each company provide instrumentation and implants to support all of the techniques to be taught at their station as well as general instrumentation.
- 100% of the lab station fee will be recognized towards overall support level for SRS.
- Each company supporting a lab station will receive two complimentary badges to the course, per station supported.

#### June 2020 Spine Deformity Solutions: A Hands-On Course

June 17-19, 2020 Nijmegen, the Netherlands Chairs: Ahmet Alanay, MD; Marinus de Kleuver, MD, PhD \*Reservation deadline – January 15, 2020

#### November 2020 Spine Deformity Solutions: A Hands-On Course

November 12-14, 2020 Singapore, Singapore Chairs: Ahmet Alanay, MD; Hee-Kit Wong, MD \*Reservation deadline – March 15, 2020

### **Current Concepts in Spine Deformity Courses**

The Current Concepts in Spine Deformity (CCSD) Courses are a curriculum based, interactive regional course for orthopaedic and neurosurgeons who have completed specialty training, who practice spine surgery, and who have an interest in operative and non-operative treatment of patients with spinal deformity. These courses are held in cooperation with a regional partner society, but are fully planned and executed by the Scoliosis Research Society.

CCSD Courses run at total of two days typically; 1 – half day (afternoon), 1 – full day, 1 – half day (morning). These courses combine lectures, case presentations, and panel discussions covering a broad range of spinal deformity issues. These courses offer a number of corporate support opportunities, including company sponsored Hands-On Workshops and an Exhibit Hall.

Companies that exhibit and/or support the course through grants or advertising will receive recognition (Supporting companies will be recognized on the course website, signs, printed materials and slides at the course.) Companies will be acknowledged by name only. In addition, all exhibit, advertising and support money will count toward SRS year-long support levels, as well as course specific recognition levels.

#### 2020 Current Concepts in Spine Deformity Courses

Spring 2020 - Brazil (tentative) Fall 2020 - Poland (tentative)

#### Recognition

Supporting companies will be recognized on the course website, signs, printed materials and slides at the course.

Recognition Levels (Dollar amounts include exhibit fees, workshop fees and educational grants):

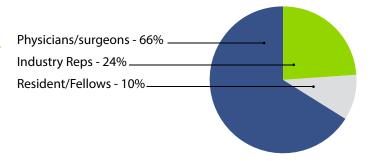
Education Supporter - \$4,000-\$7,999 – Name recognition

**Education Patron** - \$8,000-\$11,999 – Larger name recognition

**Education Champion** - \$12,000 or more – Largest name recognition; invitation to faculty dinner.

#### 2019 Current Concepts Course in Spine Deformity - Istanbul, Turkey

Total Registered: 115



\*Data for the 2019 Current Concepts in Spine Deformity -Tokyo, Japan will be available in early 2020 by request.

### **Current Concepts in Spine Deformity Courses**

#### **Exhibits**

Exhibiting companies will have tremendous visibility as coffee breaks, lunch and the Welcome Reception will take place in the exhibit hall and will be located in close proximity to the plenary room, making this a primary meeting area for participants. Don't miss this opportunity to build relationships, connect with potential new customers, and present the products your company supplies to assist surgeons in their care of spinal deformity patients.

#### **Tabletop Exhibit Fees**

\$3,000 per exhibit table Fee Includes:

- (1) 6' draped table
- 2 chairs
- 1 Wastebasket
- 2 exhibitor registrations,
- Publication of company name, address, booth number and 250 word description in the Final Program.

Floor plans are being developed and will be provided for table location selection, on a first come first serve basis, as companies request exhibit space.

#### **Non-CME Workshops**

Rooms will be available for industry workshops on day 1 and 2 of the meeting.

Workshop rooms will accommodate 35-40 people in theater seating, with basic AV (microphone, screen, LCD projector) provided. One company per room, with workshops available on a first-come, first-serve basis. Due to the limited number of workshop times, companies may request a maximum of two workshops, one as first choice and one as second in the first offering. Only the first choice for each company will initially be approved, based on dates requests are received. If any workshop times remain, second choices may be approved, based on dates initial applications were received. Presentations should be on relevant, spine deformity topics, presented by industry-appointed instructors. SRS course faculty are eligible to participate as instructors (with the exception of the SRS President, President Elect, Vice President and Past President I) but sponsoring companies may NOT provide compensation or reimbursement of any kind to members of the SRS course faculty.

#### Workshop Fee: \$3,000

Specific workshop times will be published in advance of the courses.

#### Advertising

#### **Delegate Packet Inserts**

Promote your exhibit and/or workshop or provide additional company information with a one-page flyer inside delegate registration bags. Production is the responsibility of the supporter and design must by pre-approved by SRS.

One-page flyer: \$750 (Open to multiple supporters.)

Flyers must be received in the SRS Office (Milwaukee, Wisconsin).

#### **Educational Grant Support**

#### **Welcome Reception**

The Welcome Reception will immediately follow initial sessions and workshops on Day 1 of each course, with the first opportunity for networking by participants. The reception will be held in the exhibit hall, with food and beverage stations placed to encourage participants to move throughout the hall.

Supporters will be acknowledged with signage, including exhibit stand numbers, if applicable, in strategic locations near food and beverage stations.

\$1,500 (multiple supporters)

#### **Beverage Breaks**

Supporters will be acknowledged with signage, including exhibit stand numbers, if applicable, in strategic locations near food and beverage stations.

\$500 per break (multiple supporters)

#### **General Educational Grant**

General educational grants in any amount will help to support costs for room rentals, audio visual charges, faculty travel and other necessary expenses, allowing SRS to offer affordable registration fees for doctors from all regions.

\*Current Concepts in Spine Deformity support reservation forms will be published in advance of each course.

## **Fellowships & Global Outreach Program Support**

The goals of the Global Outreach Program are to provide services and support for established spinal deformity medical missions in underserved regions of the world, and foster the development of regional, self-sufficient spine centers staffed by local physicians capable of providing continuing care to patients with spinal deformities. SRS members volunteer their time, skills and expertise to a number of educational initiatives including a textbook/journal donation program, an international lecture depository, and opportunities for visitor-ships/lectureships for the spinal deformity surgeons from these developing nations.

\*\*Support for scholarship & fellowship funding must be confirmed in writing, by **Friday, December 20, 2019** to be awarded in the 2020 cycle. Sorry, no exceptions.\*\*

Fellowship and award grant opportunities are on a first-come, first-serve basis, unless otherwise noted.

All grants to support Scholarships and Fellowships include a 10% management fee to offset costs for staff time, committee conference calls and/or meetings, website updates, and other charges related to announcing awards, selection of recipients, coordinating travel, follow-up and reimbursement.

#### North American Resident/Fellow Meeting Scholarships

Each \$2,750 scholarship supports one delegate to the Annual Meeting or IMAST. Supporters will be recognized on the SRS website and other materials distributed throughout the year.

\$2,750 per Scholarship (maximum of 2 total Scholarships are available for support) \*Reservation Deadline – December 20, 2019

#### **Global Outreach Fellowships**

Each \$6,600 grant supports one traveling fellow from a developing nation to spend four weeks with senior SRS surgeons. By providing a fellowship grant, your company can help SRS to train local spinal surgeons and medical colleagues to provide non-operative and operative care for patients with spinal pathology. Supporters will be recognized on the SRS website and other materials distributed throughout the year.

\$6,600 per Fellowship (maximum of 8 total Global Outreach Fellowships are available for support) \*Reservation Deadline – December 20, 2019

#### Edgar Dawson Memorial Fellowship & Fund

This fund provides fellowships for SRS Members under 45 to enhance their skills and education through time spent with senior surgeons.

#### Grants

A \$6,600 grant will provide a scholarship for use in the current year. Grants of any amount may be directed toward the fund to generate interest for future use. Supporters will be recognized in materials related to the program, on the SRS website and in other printed materials.

\$6,600 per Fellowship (maximum of 1 Fellowship is available for support)

Any amount toward fund principle.

\*Reservation Deadline – December 20, 2019

#### Eduardo Luque Memorial Fellowship & Fund

Named for Dr. Eduardo Luque, an orthopaedic surgeon from Mexico who specialized in neuromuscular diseases and developed the segmental stabilizations system, this fund aims to provide grants to support continuing education for young Latin American surgeons.

#### Grants

A \$6,600 grant will provide a fellowship for use in the current year. Grants of any mount may be directed toward the fund to generate interest for future use. Supporters will be recognized in materials related to the program, on the SRS website and in other printed materials.

\$6,600 per Fellowship (maximum of 1 Fellowship is available for support) Any amount toward fund principle. \*Reservation Deadline – December 20, 2019

#### Robert B. Winter Fund for Global Outreach

Honoring Dr. Robert Winter, this fund will support improved spinal deformity treatment and surgery on an international basis by providing opportunities for young surgeons to visit a center or centers of spine care outside their country of origin and/or opportunities for experienced surgeons to travel to areas in need of their expertise and instruction.

#### Grants

A \$13,200 grant will support travel, housing and other expenses for a young surgeon to spend time with a senior SRS member. Supporters providing grants in any mount will be recognized in materials related to the program, on the SRS website and in other printed materials.

\$13,200 per Fellowship (maximum of 2 Fellowships are available for support)

Any amount toward fund principle. \*Reservation Deadline – December 20, 2019

### **Fellowships & Global Outreach Program Support**

#### SRS Traveling Fellowship\*

Three young surgeons from outside North America will be selected through an application process to travel with a Senior Fellow (selected by the SRS Board) to spine centers in North America. This highly successful program is consistently reported to the "the best experience of my life" by the selected fellows. Supporters will be acknowledged in presentations and materials related to the Traveling Fellowship and will be invited to attend the Business Meeting at the Annual Meeting to hear the Fellows' report.

A grant of \$55,000, including administrative fees, is used to cover expenses. Open to one supporter. The full amount of the grant must be provided to support this fellowship.

\*This support item is subject to first right of refusal by 2018 supporter. Deadline for first right of refusal: February 1, 2020.

### **SRS Research Programs**

The SRS Research funds are dedicated solely to research seeking improved treatments, the causes and possible prevention of spinal deformities. Since 1994, SRS has provided more than \$5.1 million for 165 spinal deformity research projects from the institutions all over the world, including the United States, Australia, Canada, China, France and Israel. These have included studies on improved spinal cord monitoring during surgery, brace treatment effectiveness, methods to improve fusion rates, and three large studies looking for the cause of idiopathic scoliosis.

In 2019, SRS received 29 grant applications, requesting a total of over \$1 million. The following 10 projects were selected for funding.

Title of Project	Primary Investigator/ Location	Grant Dura- tion	Type of Grant	Amt. Approved
Are Outcomes Affected when Sagittal and Coronal Last Touched Vertebra are Discordant and the More Proximal Level is Selected as LIV?	Benjamin D. Roye, MD/ New York, NY, USA	1 Year	Standard	\$25,000.00
Exploiting the use of patient-specific urine-derived stem cells in prediction of hypoxia inducible factor abnormalities in deformity progression of Adolescent Idiopathic Scoliosis	Kenneth MC Cheung, MD/ Hong Kong	1 Year	Small Explor- atory	\$10,000.00
Schroth Method for Conservative Treatment of Ado- lescent Idiopathic Scoliosis: How Deep the Correction Goes	Saba Pasha, PhD, MS/ Philadelphia, PA, USA	1 Year	Small Explor- atory	\$10,000.00
The Effects of the Axial Vertebral Rotation on Curve Progression After Bracing in Adolescent Idiopathic Scoliosis	Michael G. Vitale, MD, MPH/ New York, NY, USA	1 Year	SRS-K2M Stan- dard	\$25,000.00
Serum and Urine Titanium Levels in Children with Early Onset Scoliosis Treated with Growth-Sparing Instrumentation	G. Ying Li, MD/ Ann Arbor, MI, USA	1 Year	Standard	\$25,000.00
Post-natal ovine model of congenital chest wall and spine deformities	Stefan Parent, MD, PhD/ Montreal, QC, Canada	2 Year	Standard	\$49,620.00
Immuno-profiling in Adult Spinal Deformity Surgery Using Time of Flight Mass Cytometry: A Validation Study	Michael Kelly, MD/ St. Louis, MO, USA	1 Year	Small Explor- atory	\$10,000.00
Framework for Surgical Planning of Spinal Deformity in Adolescent Idiopathic Scoliosis	Saba Pasha, PhD, MS/ Philadelphia, PA, USA	2 Year	Standard	\$49,575.00
Delayed percutaneous delivery of Bone Morpho- genetic Protein-2 in a rabbit spine pseudoarthrosis model	Sohrab Virk, MD/ New York, NY, USA	1 Year	Small Explor- atory	\$10,000.00
The 22q11.2 Deletion Syndrome as a genetic model for Idiopathic Scoliosis	René Castelein, MD, PhD/ Utrecht, the Netherlands	2 Year	Standard	\$49,094.00

### **Corporate Support Opportunities**

### SRS Research Fund or Endowment Fund

Help to fund peer-reviewed projects selected by SRS. Donations to the Research Fund will be used as quality projects are approved, while Endowment Fund donations ensure the future of research. Acknowledgement will be made on the Research page of the SRS website, on donor boards at the Annual Meeting and in other printed materials.

#### **Directed Research**

Grants would fund projects on topic proposals solicited annually from the SRS membership and chosen by the Directed Research Task Force.

### **SRS Research Programs**

### **Named Research Grants**

A minimum donation of \$27,500 will provide a named research grant to be awarded through the normal application and peer-review process of the SRS. The available grant, with the company name, will be listed on the SRS research grant website and in other notifications of available and awarded grants.

\*Available only to companies at the Diamond or Double Diamond Support Level

#### Guidelines

- The research grant will carry the name of the donating company;
- Minimum donation per grant is \$27,500, maximum donation is \$55,000; SRS will make every effort to utilize these funds for grants being awarded \$25,000 or more, however, the funds may be split between several smaller grants if necessary.
- Named research grants are offered to companies at the Diamond and Double Diamond Support Levels;
- Should they wish to do so, the donating body will have the right to designate the grant support research in one

### **Other Opportunities**

### 2020 Calendar\*

\*This support item is subject to first right of refusal by 2019 supporter.

A 12-month calendar, featuring important dates of SRS meetings, endorsed courses and deadlines, as well as the dates of affiliated meetings and events. Each month features an SRS program or event.

The back cover is dedicated to the supporter's advertisement (subject to approval by SRS)

\$12,000 (open to one supporter)

\*Reservation and deadline for this grant – November 15, 2019

### **SRS Webinar Series**

The SRS Education Committee produces a series of six (6) CME webinars throughout the year, featuring topics selected by the Education Committee from the applications submitted by the membership. Topics will be announced in early 2020. Each webinar is open to one supporter; supporters will receive their name on designated webinar communications (including promotional emails) and on the holding screen and announcements at the beginning of the webinar.

\$10,000 per webinar (open to one supporter per webinar) Or

\$75,000 for exclusive webinar series support (open to one supporter)

\*Reservation Deadline – December 20, 2019

of the following fields: Pediatric Deformity, Adult Deformity, Basic Science or Genetics

- Selection of the grant recipient will be done entirely by the SRS Research Grant Committee according to their established guidelines, and with no involvement or input from the donating body;
- The Research Grant Committee will make every effort to select a grant within the preferred field, if one has been designated, but SRS reserves the right to select the best available grant if an appropriate study is not identified within the requested area of investigation. The selected grant will continue to carry the name of the donating body;
- The research grant, with the company name, will be listed on the SRS website

### Deadline to reserve this opportunity is January 15, 2020

All grants to support research include at 10% management fee to offset costs for staff time, committee conference calls and/or meetings, website updates and other costs related to announcing awards, selecting recipients, obtaining interim and final reports, and processing payments.

### **REO Fund**

Developed and launched in 2011, the Research, Education and Outreach (REO) Fund allows donations directly to the SRS, rather than to SRS through the OREF. Development of the REO Fund will help SRS establish long-term financial stability and expand research, education and outreach activities in fulfillment of the SRS mission.

### **2020 Grant Support Reservation Form**

The following company wishes to express interest in the support for Scoliosis Research Society events and/or activities as indicated below. It is understood that this form is NOT an agreement for support, but rather an expression of interest to be followed, as necessary, by a formal grant request from SRS to the granting company. Upon approval of the grant request, SRS will be informed in writing and it is understood that grants will be used to support the educational goals of this activity, and that SRS will adhere to ACCME, FDA and IRS guidelines regarding disclosures and industry support, including formal Letters of Agreement and acknowledgement of support to participants in the educational activity.

Please type or print clearly.		
Company Contact Name:		
Company Name:		
Address:		
City/State:	Country:	ZIP/Postal Code:
Phone:	Fax:	
Email:		

#### **Support Opportunities**

55 <sup>th</sup> Annual Meeting		Scholarships & Outreach, cont.	
Annual Meeting Newsletter	\$10,000	🗆 Edgar Dawson Memorial 🛛 🚬 x \$	6,600 = \$
🗆 E-Poster USB	\$15,000	Fellowship & Fund	
🗆 E-Poster Kiosks	\$7,500		6,600 = \$
Charging Station	\$7,500	Fellowship & Fund	
Printing Stations	\$5,000	Robert Winter Fund    x \$	13,200 =\$
🗆 Ribbon Wall	\$5,000	2020 Traveling Fellowship	\$55,000
Directional Signage	\$7,500	27 <sup>th</sup> IMAST	
Announcement Board	\$5,000	□ IMAST Newsletter	\$10,000
Beverage Breaks	_x \$5,000 = \$	Charging Station	\$7,500
□ Welcome Reception	\$10,000	Printing Stations	\$5,000
Pre-Meeting Course	\$10,000	🗆 Ribbon Wall	\$5,000
Half-Day Courses	\$	Directional Signage	\$7,500
🗆 Lunchtime Symposia	\$5,000	Announcement Board	\$5,000
🗆 Live Webcast	\$10,000	□ Beverage Breaks in Exhibit Hall x \$	5,000 = \$
□ Video Archives	\$25,000	□ Live Webcasts	\$10,000
□ Wireless Internet	\$20,000	E-Poster USB	\$15,000
Educational Grant	\$	E-Poster Kiosks	\$7,500
Worldwide Conferences		□ Welcome Reception	\$10,000
Colombia – Educational Grant	\$8,500	Opening Session	\$5,000
China – Educational Grant	\$8,500	Lunch with the Experts	\$3,500
	x \$15,000 =\$	□ Video Archives	\$25,000
	_x \$15,000 =\$	□ Wireless Internet	\$20,000
CCSD – Educational Grant	\$	Educational Grant	\$
🗆 CCSD – Beverage Break	\$500	Research	
CCSD – Welcome Reception	\$1,500	🗆 Research Fund	\$
Scholarships & Outreach		Endowment Fund	\$
□ North American Resident/Fellow	_x \$2,750 = \$	□ Named Research Grant	\$27,500
Meeting Scholarships		Other	
□ Global Outreach Fellowships	_x \$6,600 = \$	🗆 2020 Calendar	\$12,000
		□ Webinar Series (\$75,000 - Full series) x \$	10,000 =\$
		REO Fund	\$
		TOTAL GRANT SUPPORT INTEREST	\$

### **2020 Marketing Reservation Form**

### **Marketing Contact Details**

Contact listed here will receive all advertising-related corresp	ondence, including invoices, dead	lline reminders, etc.
Contact Name:		
Contact Telephone:		
Contact Email:		
Company Details		
Company Name:		
Address:		
City/State:	Country:	_ZIP/Postal Code:

#### We agree

- 1. Payment in full by the respective application deadlines must accompany this application. Checks must be made payable to Scoliosis Research Society.
- 2. All advertising artwork is subject to review and approval by SRS
- 3. All advertising may not contain messages containing qualitative or comparative language, price information, or other indications of savings or value; Endorsements; and Inducements to purchase, sell, or use the products or services.

PLEASE RETAIN A COPY OF THIS CONTRACT FOR YOUR FILES and return this original application with the appropriate payment information to:

#### **Scoliosis Research Society**

Ann D'Arienzo, Senior Meetings Manager	Phone: +1-414-289-9107
555 E. Wells Street, Suite 1100	Fax: +1-414-276-3349
Milwaukee, WI 53202	Email: corporatesupport@srs.org

55 <sup>th</sup> Annual Meeting		27 <sup>th</sup> IMAST	
🗆 Delegate Bag Insert	x \$7,500 = \$	🗆 🗆 Delegate Bag Insert	x \$7,500 = \$
🗆 Mobile App Banner Ad	\$4,000	🗆 Mobile App Banner Ad	\$4,000
Hotel Key Cards	\$10,000	🗆 Hotel Key Cards	\$10,000
Hotel Room Drops	\$7,500	🗆 Hotel Room Drop	\$7,500
Preliminary Program		🗆 Balustrade Banner Ad	\$7,500
🗆 Back Cover (¾ page)	\$2,000	IMAST Wellness Lounge	\$10,000
🗆 Inside Front Cover	\$1,750	Preliminary Program	
Inside Back Cover	\$1,750	🗆 Back Cover (¾ page)	\$2,000
🗆 Full Page Inside	\$1,500	🗆 Inside Front Cover	\$1,750
Meeting Guide		🗆 Inside Back Cover	\$1,750
Back Cover	\$2,000	🗆 Full Page Inside	\$1,500
Inside Front Cover	\$1,750	Meeting Guide	
Inside Back Cover	\$1,750	Back Cover	\$2,000
🗆 Full Page Inside	\$1,500	Inside Front Cover	\$1,750
Annual Meeting Total due:	Ś	🗆 Inside Back Cover	\$1,750
··· ··· ···	•	🗌 Full Page Inside	\$1,500
		IMAST Total due:	\$

TOTAL (All Meetings):

\$\_\_\_\_

### **2020 IMAST Application for Exhibit Space**

### Application Deadline: November 15, 2019; Company Description Deadline: February 1, 2020

### By completing and submitting the 2020 IMAST exhibit space application form, We Agree

- 1. Payment in full by November 30, 2019, must accompany this application. The cost of each single 3x3m booth space is \$8,000 USD, \$17,000 for 3x6m booth. Checks must be made payable to: Scoliosis Research Society.
- 2. All provisions of the Rules and Regulations and General Information, as hereby published, shall be a part of this contract. Application deadline is November 15, 2019. We hereby apply, subject to terms of the IMAST printed Rules and Regulations, for exhibit space for our occupancy.
- 3. Should we cancel this exhibit space reservation prior to December 16, 2019, we will receive a refund, less a 25% administrative fee. Should we cancel after December 16, 2019, we will forfeit the entire cost of the booth. We agree that all cancellations and refund request be made in writing.

PLEASE RETAIN A COPY OF THIS CONTRACT FOR YOUR FILES and return this original application with the appropriate payment information by November 15, 2019 to:

Scoliosis Research Society			
Ann D'Arienzo, Senior Meetings Man	ager		
555 E. Wells Street, Suite 1100			
Milwaukee, WI 53202	Signat	ure:	
Phone: 414-289-9107 Fax : 414-276-3349	Date:		
Email: corporatesupport@srs.org			
Deadline for submission: Novembe	er 15, 2019		
Exhibition Contact Details			
Contact listed here will receive all exh nel registration information, etc.	nibition-related correspondence, in	ncluding invoices, Exhibitor Se	rvice Kits, booth person-
Contact Name:			
Contact Telephone:			
Contact Email:			
Company Details (List all information punctuation.)		-	
Company Name:			
Address:			
City/State:	Country:	ZIP/F	ostal Code:
Phone:	Fax: _		
Website:			
Number of Booths Requested:	3x3m (\$8,000 USD)	3x6m (\$17,000 USD)	
$\Box$ We plan on having a custom built e $\Box$ We are interested in additional boo		tor.	
Competitors we do NOT wish to be n	ear:		
Companies we would like to be near:	·		
🗆 Badge Scanner: Lead Retrieval \$500	0 USD x = \$		

**The assignment of space is at the sole discretion of SRS, using the following criteria:** 1. Number of booths requested 2. Number of booths occupied in 2017, 2018, 2019 (based on total space) 3. Date of receipt of exhibitor application 4. Total support dollars contributed in 2019 5. Space availablity

### 2020 Hands-On Workshop Application

HOW Application Deadline: November 15, 2019

### **Workshop Contact Details**

Contact listed here will receive all HOW-related co ers, etc.	rrespondence, including invoid	es, logistical information, deadline remind-
Contact Name:		
Contact Telephone:		
Contact Email:		
Company Details (List all information below exact punctuation.)	ly as it should appear in the Fin	al Program, including capitalization and
Company Name:		
Address:		
City/State:	Country:	ZIP/Postal Code:
147		

#### We agree

- 1. Payment in full must accompany this application. Checks must be made payable to Scoliosis Research Society.
- 2. All provisions of the Rules and Regulations, as hereby published, shall be part of this contract.
- 3. We hereby apply, subject to terms of IMAST printed Rules & Regulations, for HOW space for our occupancy.
- 4. Should we cancel this Hands-On session prior to December 16, 2019, we will receive a refund, less a 25% administrative fee. Should be cancel after December 16, 2019, we will forfeit the entire cost of the sessions. We agree that all cancellations and refund request be made in writing.

PLEASE RETAIN A COPY OF THIS CONTRACT FOR YOUR FILES and return this original application with the appropriate payment information to:

### **Scoliosis Research Society**

Ann D'Arienzo, Senior Meetings Manager 555 E. Wells Street, Suite 1100 Milwaukee, WI 53202 Phone: +1-414-289-9107 Fax: +1-414-276-3349 Email: corporatesupport@srs.org

□ HOW Breakfast	Thursday, April 2	x \$7,500
	Friday, April 3	x \$7,500
□ HOW Lunch	Thursday, April 2	x \$20,000
	Friday, April 3	x \$20,000
□ HOW Afternoon	Thursday, April 2	x \$15,000

Signature: _	 	 
Date:		

### 2020 Annual Meeting Industry Workshop Application

Workshop Application Deadline – March 1, 2020

### **Workshop Contact Details**

Contact listed here will receive all workshop-re reminders, etc.	elated correspondence, including inv	voices, logistical information, deadline
Contact Name:		
Contact Telephone:	Contact Fax:	
Contact Email:		
Company Details (List all information below ex	kactly as it should appear in the Final	Program.)
Company Name:		
Address:		
City/State:		ZIP/Postal Code:

### We agree

- 1. Each company may request one (1) workshop. If additional workshop times remain after the application deadline SRS will assign a second workshop, if requested, according to dates applications were received.
- 2. Full payment for one workshop must be received by April 1, 2020 in order to confirm.
- 3. Workshops will be assigned by SRS on a first come, first serve basis, with each company receiving one workshop in the first assignments.
- 4. Companies agree to abide by all Rules and Regulations, as provided by SRS with confirmation of receipt of Workshop Application.
- 5. Cancellation: All cancellation and refund requests must be made in writing. A refund, less a 25% administration fee, will be provided for workshop cancellation on or prior to June 1, 2020. No refunds will be issued for cancellation after June 1.

PLEASE RETAIN A COPY OF THIS CONTRACT FOR YOUR FILES and return this original application with the appropriate payment information to:

#### **Scoliosis Research Society**

Ann D'Arienzo, Senior Meetings Manager 555 E. Wells Street, Suite 1100 Milwaukee, WI 53202 Phone: +1-414-289-9107 Fax: +1-414-276-3349 Email: corporatesupport@srs.org

### Workshop Request:

□ Workshop (\$40,000) – Thursday, September 10, 2020 | 12:15-14:15 (time subject to change)

Signature: _	 	 	
Date:			

Notes	
	_

Notes

### **2019 Corporate Supporters**

We are pleased to acknowledge and thank those companies that provided financial support to SRS in 2019. Support levels are based on total contributions throughout the year and include the Annual Meeting, IMAST, Worldwide Courses, Global Outreach Scholarships, Edgar Dawson Memorial Scholarships, Luque Scholarships, SRS Traveling Fellowships, Research and other activities. Their support has helped SRS to offer high quality medical meetings and courses throughout the world, fund spinal deformity research, develop new patient materials, and provide educational opportunities for young surgeons and those from developing nations.

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## scoliosis research society 55<sup>th</sup> Annual Meeting

PHOENIX, ARIZONA · SEPTEMBER 9-12, 2020





**Abstract Submission Open:** November 1, 2019 -February 1, 2020

**Registration Opens:** April 2020





ATHENS, GREECE APRIL 1–4, 2020

NID

Abstract Submission Open: August 1 - November 1, 2019

Registration Opens: **December 16, 2019** 

www.srs.org

Scoliosis Research Society 2020 CORPORATE SUPPORT OPPORTUNITIES 45

Scoliosis Research Society 555 East Wells Street, Suite 1100 Milwaukee, WI 53202-3823 USA

# Scoliosis Research Society

Dedicated to the optimal care of patients with spinal deformity

**www.srs.org** Phone: +1 (414) 289-9107 Fax: +1 (414) 276-3349 Email: corporatesupport@srs.org

