

**26th IMAST**

**Weeks Out Report**

Final Report

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|  | **Number Confirmed** | **Notes & Comparison** |
| Registration  *Registration opened – February 15*  *Advance deadline- June 15* | 722\* = $421,560 Revenue  \*47 are Faculty | 89% Projected total (815)  76% Budgeted revenue ($556,600)  Final in 2018: 676 = $389,100 Revenue |
| Program Update | Faculty Invitations  Email Date February 18, 2019  Total Invited: 50  Accepted: 47 | New Faculty reimbursement policy:  Application Presenter – no travel, no hotel  Application Moderator – no travel, no hotel  Invited Presenter – everything reimbursed  Invited Moderator – no travel, hotel reimbursed |
| Abstracts  *Deadline February 1* | 1745 - submitted | 2018 - 1648 submitted |
| Hotel Pick-Up  *Cut-off date – May 20, 2019* | Headquarter Hotels:   * Holiday Inn Amsterdam * Novotel Amsterdam City Hotel | Hotel open for VIP Booking: February 1  Hotel room block opens: February 15  Room Rate Deadline: May 20\*  421 room nights booked – Holiday Inn  806 room nights booked – Novotel  1227 total room nights booked |
| Social Events | Welcome Reception   * Exhibit Hall at RAI Convention Centre – 289 registered   Faculty/VIP Reception   * Stradzuid Boat house |  |
| Exhibits | 19 companies confirmed  = $232,000 revenue | 78% of budgeted revenue ($298,100 budgeted)  Apifix Ltd  Cerapedics, Inc.  Cuattro Medical  DePuy Synthes  DIERS Medical Systems  EOS Imaging  Globus Medical  K2M  Medicrea  Medtronic  Misonix  NuVasive  Orthofix  OrthoPediatrics  SI-Bone  Stryker  Topic Healthcare Solutions  Zimmer Biomet  4WEB Medical  Final in 2018 – 24 companies confirmed = $259,500 |
| Hands-On Workshops | 14 of 22 sold  = $212,500 revenue | 73% of budgeted revenue ($290,000 budgeted)  Breakfast (3 of 8 available)  DePuy Synthes – 2  K2M – 1  Medtronic – 1  Zimmer Biomet – 1  Lunch (2 of 10 available)  K2M – 2  Globus Medical – 2  Medicrea – 1  Medtronic – 1  NuVasive – 1  Zimmer Biomet - 1  Afternoon (3 of 4 available)  K2M – 1  Pre-Reg in 2018 – 18 of 24 sold = $262,000 |
| Grant Support Commitments | $136,050 | 91% of budgeted revenue ($150,000 budgeted)  Final in 2018 – $171,300 |
| Marketing Opportunities Sold | $128,500 | 107% of budgeted revenue ($120,000 budgeted)  Final in 2018 – $146,000 |
| **OVERALL REVENUE** | 76% of budgeted registration ($421,560 of $556,600)  83% budgeted support (exhibits, HOWs, grants, marketing – $709,050 of 858,100)=  **80% overall budgeted revenue ($1,130,610 of $1,414,700)**  Final in 2018 – 87% overall budgeted revenue ($1,227,300 of $1,409,500 | |